

Investment Report October 31, 2024

Rafiu O. Ighile Director of Finance Department of Finance 3430 Court House Drive Ellicott City, MD 21043

# **Department of Finance**

# Investment Report As of October 31, 2024

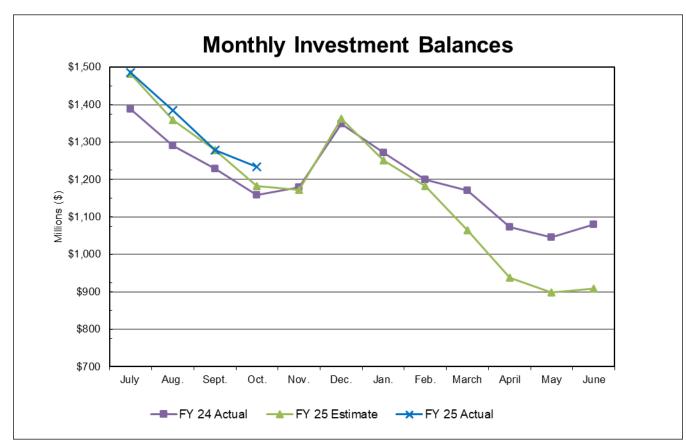
# **Investment Policy:**

Howard County, Maryland invests public funds in a manner that will conform to all State of Maryland and County statutes governing the investment of public funds while meeting its daily cash flow demands and providing a return that most closely matches the three-month Treasury bill yield.

# **Summary of Portfolio Composition:**

	<b>CURRENT MONTH</b>	PRIOR MONTH
General Fund	\$845,039,535	\$880,762,995
All Other Funds	\$389,489,970	\$397,690,244
Total Portfolio	\$1,234,529,505	\$1,278,453,239

The total portfolio balance decreased by \$43.9 million from the previous month. This decrease represents the normal trend as minimal property tax revenues are received. The County did not break any investments this month and never has. The investment allocations as shown on page 4 were consistent with the County Investment Policy.



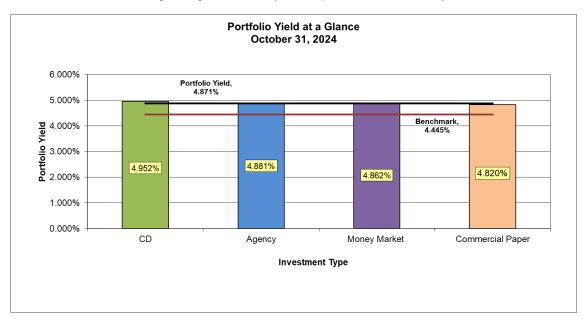
Howard County, MD 1 October 31, 2024

# **Analysis:**

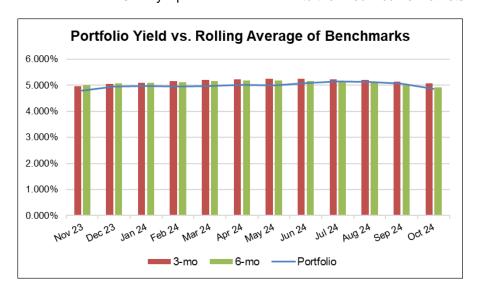
			WEIGHTED AVERAGE FOR
	CURRENT MONTH	PRIOR MONTH	3 MONTHS ENDING October 31, 2024
Portfolio yield	4.871%	5.056%	5.023%
Three Month Benchmark yield	4.445%	4.505%	4.650%
Trailing 12-mo Three Month Benchmark yield	5.070%	5.142%	-

WEIGHTED AVEDAGE

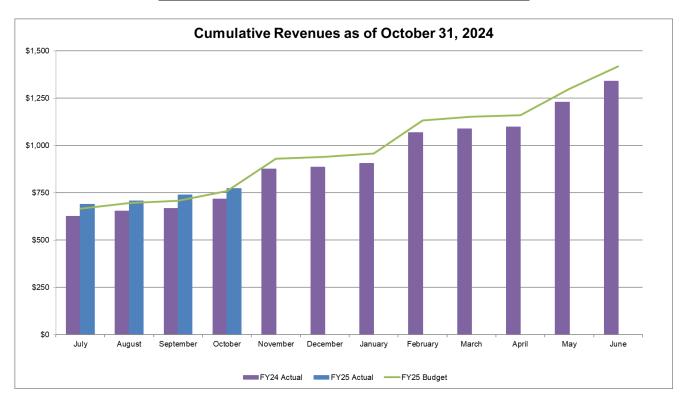
As of October 31, 2024, the average weighted maturity of the portfolio was 262 days.

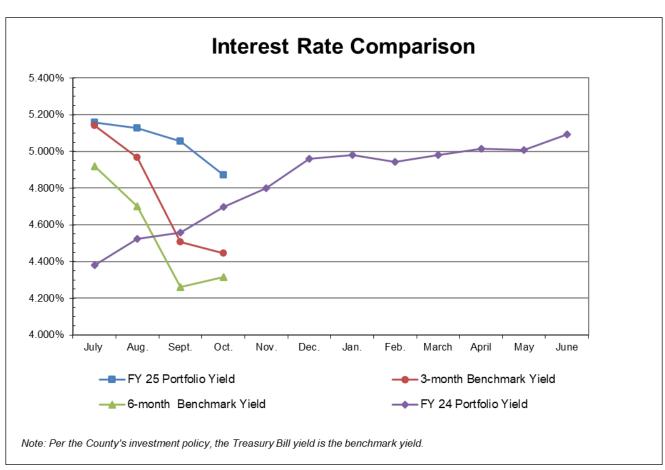


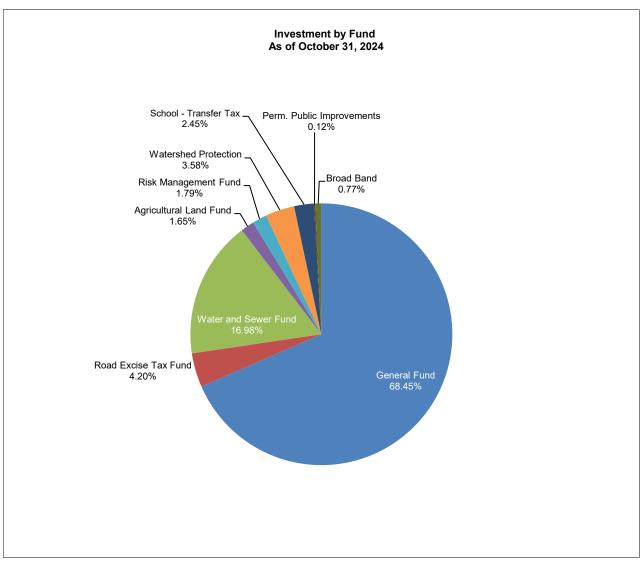
Below is the portfolio yield compared to the trailing 12-month three and six month benchmark yields. This key performance indicator measures the County's performance relative to the fixed income markets.



# **Current Market and Year-Over-Year Comparison:**

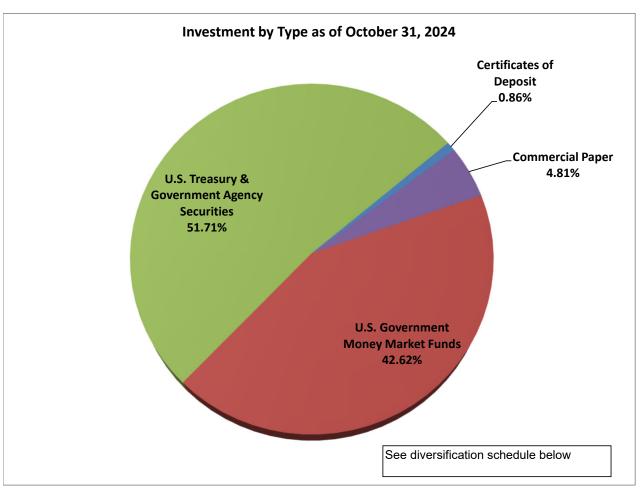






	Investment Allocation of 10/31/2024	Inte	FY 24 erest Income* Actual	Inte	FY 25 erest Income Budget	-		FY 25 erest Income* of 10/31/2024
General Fund	\$ 845,039,535	\$	29,007,211	\$	10,500,000	\$	;	17,354,671
Road Excise Tax Fund	51,833,789		2,511,291		27,700			868,896
Water and Sewer Fund	209,610,380		6,720,634		2,900,000			3,565,544
Agricultural Land Fund	20,430,199		923,139		7,097			425,205
Risk Management Fund	22,073,720		846,347		10,000			444,936
Watershed Protection	44,211,037		952,611		41,113			663,497
School - Transfer Tax	30,271,601		1,284,923		2,558			621,665
Perm. Public Improvements	1,492,550		64,544		472			24,977
Broad Band	9,566,693		236,056		-			180,460
	\$ 1,234,529,505	\$	42,546,755	\$	13,488,940	\$	j	24,149,849

<sup>\*</sup> Reported on a cash basis.



### **Diversification Levels for Authorized Investments**

	Authorized	Actual Percentage <sup>(2)</sup>	Actual
<del>-</del>	Percentage	Percentage	Amount
U.S. Treasury & Government Agency Securities	90%	51.71%	638,375,747
Repurchase Agreements	90%	0.00%	-
U.S. Government Money Market Funds	60%	42.62%	526,197,076
Municipal Securities & Municipal Mutual Funds	40%	0.00%	-
Supranational Issuers	40%	0.00%	-
Commercial Paper	10%	4.81%	59,331,899
Certificates of Deposit	5%	0.86%	10,624,784
		100.00%	1,234,529,505

#### **Diversification Levels for Authorized Brokers**

·	Actual	Actual	
	Percentage (1) & (2)	Amount	
Cantor Fitzgerald	7.17%	88,543,802	
Fulton Bank <sup>(3)</sup>	0.02%	298,532	
FHN Financial	11.71%	144,585,416	
Harbor Bank <sup>(3)</sup>	0.01%	103,078	
Multi-Bank Securities Inc	4.95%	61,098,484	
Ramirez	8.06%	99,498,900	
Raymond James Financial	5.27%	65,000,000	
Piper Sandler & Co.	6.84%	84,490,444	
Sandy Spring Bank <sup>(3)</sup>	0.83%	10,223,174	
Stifel, Nicolaus & Co.	8.10%	100,000,000	
UBS Financial Services	4.41%	54,490,600	
Goldman Sachs	6.91%	85,280,640	
MD Local Government Investment Pool	31.05%	383,329,983	
Wells Fargo	4.66%	57,586,453	
	100.00%	1,234,529,505	

<sup>(1)</sup> Actual percentages cannot exceed 40% for any one broker or financial institution at the time of purchase.(2) Due to rounding, percentages may not total 100%.(3) Certificates of Deposit

# **Investment Schedule**

	Book		Purchase	Term in	Maturity	
Туре	Value	Yield	Date	Days	Date	
Certificates of Deposit:						
Harbor Bank	103,078	0.750%	07/07/24	365	07/07/25	
Fulton Bank	48,532	3.500%	12/05/23	366	12/05/24	
Fulton Bank	250,000	5.000%	04/12/24	365	04/12/25	
Sandy Spring	5,000,000	5.000%	08/22/24	243	04/22/25	
Sandy Spring	5,223,174	5.000%	05/08/24	245	01/08/25	
Total Certificates of Deposit	10,624,784	4.952%				
Commercial Paper:						
Mountcliff Funding	9,885,428	5.173%	09/13/24	82	12/04/24	
China Consolidated Bank	14,860,071	4.775%	10/03/24	71	12/13/24	
Ebury Finance	14,822,900	4.675%	10/03/24	92	01/03/25	
GTA Funding LLC	19,763,500	4.787%	10/18/24	90	01/16/25	
Total Commercial Paper	59,331,899	4.820%				
U.S. Government Money Market Funds:						
Goldman Sachs	85,280,640	4.790%	Various	-	On Demand	
MD Local Govt Investment Pool	383,329,983	4.895%	Various	-	On Demand	
Wells Fargo	57,586,453	4.746%	Various	-	On Demand	
Total Money Markets	526,197,076	4.862%				

Investment Schedule (Cont.)						
Security Type	Purchase Price	Yield	Purchase Date	Call Date	Interest Date	Maturity Date
U.S. Treasury & Government Agency Securities:					24.0	
Federal Home Loan Bank	4,741,500	3.412%	08/10/22	11/08/24	11/08/24	11/08/24
Federal Home Loan Bank	10,000,000	1.000%	11/18/21		11/18/24	11/18/24
Federal Agricultural Mortgage Corporation	10,000,000	5.300%	11/22/23		11/22/24	11/22/24
U.S. Treasury Note	4,707,031	5.223%	06/30/23		12/15/24	12/15/24
Federal Home Loan Bank	5,000,000	3.875%	06/30/22	12/30/24	12/30/24	12/30/24
Federal Home Loan Bank	5,000,000	5.004%	12/08/23		01/03/25	01/03/25
Federal Agricultural Mortgage Corporation	10,000,000	4.800%	01/17/24		01/17/25	01/17/25
U.S. Treasury Note	9,848,438	5.182%	07/28/23		01/31/25	01/31/25
U.S. Treasury Note	9,771,875	4.670%	12/29/23		01/31/25	01/31/25
Federal Home Loan Bank	10,000,000	5.159%	08/01/23		02/05/25	02/05/25
Federal Home Loan Bank	10,000,000	5.336%	10/16/23		02/14/25	02/14/25
U.S. Treasury Note	9,604,688	4.959%	12/07/23		02/15/25	02/15/25
U.S. Treasury Note	4,885,757	5.310%	05/30/24		11/30/24	02/15/25
U.S. Treasury Note	4,835,400	4.980%	02/22/24		02/15/25	02/15/25
U.S. Treasury Note	9,774,622	4.850%	08/30/24		02/20/25	02/20/25
Federal Home Loan Bank	9,762,980	5.334%	05/30/24		11/30/24	02/24/25
Federal Farm Credit Bureau	15,009,852	4.690%	02/01/24		02/28/25	02/28/25
Federal Home Loan Bank	4,670,460	4.730%	01/05/24		03/14/25	03/14/25
U.S. Treasury Note	14,680,693	4.460%	09/23/24		03/20/25	03/20/25
Federal Home Loan Bank	20,000,000	4.680%	01/26/24		04/02/25	04/02/25
			12/29/23		04/02/25	
Federal Home Loan Bank	9,498,900	4.538%		11/16/24		04/14/25
Federal Home Loan Mortgage Corporation	9,974,000	5.341%	06/09/23	11/10/24	11/16/24	05/16/25
Federal Home Loan Bank	9,992,800	5.200%	05/24/24	40/00/04	11/24/24	05/23/25
Federal Home Loan Mortgage Corporation	5,000,000	3.320%	06/30/22	12/30/24	12/30/24	06/30/25
U.S. Treasury Note	9,570,198	4.466%	08/09/24		02/07/25	08/07/25
International Development Finance Corporation	10,000,000	5.020%	08/21/24		08/21/25	08/21/25
Federal National Mortgage Association	4,835,250	4.251%	10/10/24		02/25/25	08/25/25
U.S. Treasury Note	9,655,200	4.241%	10/10/24		02/28/25	08/31/25
International Development Finance Corporation	10,000,000	4.551%	10/23/24	44/40/04	10/23/25	10/23/25
Federal National Mortgage Association	15,000,000	5.250%	02/12/24	11/12/24	02/12/25	09/05/25
Federal Home Loan Bank	15,000,000	4.940%	02/05/24	11/05/24	02/05/25	12/12/25
Federal Home Loan Bank	10,000,000	5.050%	02/07/24	11/06/24	02/06/25	02/06/26
Federal Home Loan Mortgage Corporation	10,000,000	5.050%	02/23/24	02/20/25	02/20/25	02/20/26
Federal Home Loan Bank	6,551,474	5.067%	03/11/24	03/06/25	03/06/25	03/06/26
Federal Farm Credit Bureau	9,978,270	4.616%	03/25/24	02/00/05	03/13/25	03/13/26
Federal Agricultural Mortgage Corporation	15,000,000	5.051%	03/26/24	03/20/25	03/26/25	03/20/26
Federal Agricultural Mortgage Corporation	9,931,100	5.022%	04/22/24	04/00/05	04/08/25	04/08/26
Federal Home Loan Bank	15,000,000	5.375%	04/23/24	01/23/25	04/23/25	04/23/26
Federal Agricultural Mortgage Corporation	10,000,000	5.200%	05/08/24	05/08/25	11/08/24	05/08/26
Federal Farm Credit Bureau	15,000,000	5.480%	05/08/24	11/08/24	11/08/24	05/08/26
Federal Home Loan Mortgage Corporation	15,000,000	5.290%	04/08/24	01/08/25	04/08/25	05/15/26
Federal National Mortgage Association	10,000,000	5.530%	06/03/24	12/03/24	12/03/24	06/03/26
Federal Home Loan Bank	15,000,000	5.400%	06/26/24	12/09/24	12/09/24	06/09/26
Federal Home Loan Mortgage Corporation	10,000,000	5.250%	06/26/24	12/26/24	12/26/24	06/12/26
Federal Home Loan Bank	11,130,000	5.149%	08/30/24	11/30/24	02/14/25	08/14/26
Federal Home Loan Bank	15,000,000	4.960%	09/06/24	12/06/25	03/09/25	09/04/26
Federal Agricultural Mortgage Corporation	10,000,000	4.250%	09/09/24	12/04/24	03/09/25	09/09/26
Federal Home Loan Bank	10,000,000	4.375%	10/04/24	04/01/25	04/01/25	10/01/26
Federal Home Loan Bank	10,000,000	4.748%	10/18/24	01/15/25	04/15/25	10/15/26
Federal Farm Credit Bureau	9,994,000	4.322%	10/18/24	10/15/25	04/15/25	10/15/26
Federal Home Loan Mortgage Corporation	15,000,000	4.700%	10/25/24	04/25/25	04/25/25	02/25/27

Investment Schedule (Cont.)						
Security Type	Purchase Price	Yield	Purchase Date	Call Date	Interest Date	Maturity Date
U.S. Treasury & Government Agency Securities:						
Federal Farm Credit Bureau	14,998,500	4.624%	09/23/24	03/17/25	03/17/25	03/17/27
Federal Home Loan Mortgage Corporation	10,000,000	5.550%	06/06/24	12/04/24	12/04/24	06/04/27
Federal National Mortgage Association	10,000,000	5.350%	06/06/24	06/04/25	12/04/24	06/04/27
Federal Home Loan Bank	6,962,918	4.968%	09/13/24	04/22/25	01/22/25	07/22/27
Federal Agricultural Mortgage Corporation	10,007,500	4.992%	08/02/24	07/02/25	01/23/25	07/23/27
Federal Home Loan Bank	15,000,000	5.200%	08/05/24	02/05/25	02/05/25	08/05/27
Federal Home Loan Bank	10,015,000	4.570%	09/13/24	06/27/25	02/27/25	08/27/27
Federal National Mortgage Association	15,000,000	4.855%	10/15/24	01/15/25	04/15/25	10/15/27
Federal Home Loan Mortgage Corporation	7,987,343	5.629%	07/19/24	04/15/25	11/15/24	05/15/29
Federal Home Loan Bank	15,000,000	5.300%	07/30/24	04/30/25	01/30/25	07/30/29
Total U.S. Treasury, Govt Agency Securities & Supranationals	638,375,747	4.881%				
Total Investment Balance (Page 6 - 8)	1,234,529,505	4.871%				

Portfolio Yield	4.871%
Benchmarks:	_
Three-month Treasury Yield	4.445%
Six-month Treasury Yield	4.315%
Money Market Funds Yield	4.862%

The above report has been approved by:

Rafiu O. Ighile Director of Finance 12/3/24

Date

## **Notes to Investment Schedule**

#### 1. Certificates of Deposit and Repurchase Agreements

The County can only purchase Certificates of Deposit (CD's) from banks located in the State of Maryland. The banks currently holding CD's for the County are: Fulton Bank and Harbor Bank. The County currently maintains repurchase agreements with Cantor Fitzgerald and UBS Financial Services, Inc.

All certificates of deposit and repurchase agreements are collateralized at 102% of their cost plus accrued interest or FDIC insured. The collateral is held at Principal.

#### 2. Social Investing

The County invests in instruments offered by community and minority financial institutions. These financial institutions may not meet all of the criteria listed in the County's Investment Policy as authorized dealers and institutions. These institutions are: Fulton Bank, Harbor Bank and Sandy Spring Bank. The County maintains a Certificate of Deposit with Fulton Bank for the Verizon Pole Agreement Surety Bond Requirements for the Department of Technology & Communication Services.

### 3. Agricultural Land Preservation Program

The County finances the acquisition of development rights to a parcel of agricultural property by entering into an installment-purchase agreement with the property owner. US Treasury Strips, purchased as part of the County's Agricultural Land Preservation program, will be used to match balloon payments to the property owner. The table below shows the detail information regarding the investment in Stripped Coupon U.S. Treasury Securities.

Maturity Date	Par Value <sup>1</sup> Balloon Payment	Original <sup>2</sup> Cost	Book Value <sup>3</sup> 6/30/2024
2/15/2025	20,000	66,011	360,321
8/15/2025	557,000	27,404	175,603
2/15/2026	24,000	560,900	3,543,833
8/15/2026	5,245,000	175,073	1,117,755
2/15/2028	2,158,000	478,644	1,767,415
Total	\$ 8,004,000	\$1,308,033	\$ 6,964,926

Purchase price plus accrued interest at maturity

<sup>&</sup>lt;sup>2</sup>Purchase price

<sup>&</sup>lt;sup>3</sup>Purchase price plus accrued interest as of 6/30/24

# 4. Securities with a Final Maturity Greater Than One Year from the Date of the Report

	Purchase	Market	Maturity
Security	Price	Value	Date
Federal Home Loan Bank	15,000,000	15,000,600	12/12/25
Federal Home Loan Bank	10,000,000	9,999,700	02/06/26
Federal Home Loan Mortgage Corp	10,000,000	10,002,200	02/20/26
Federal Home Loan Bank	6,551,474	6,558,908	03/06/26
Federal Farm Credit Bureau	9,978,270	10,040,400	03/13/26
Federal Agricultural Mortgage Corp	15,000,000	14,997,300	03/20/26
Federal Agricultural Mortgage Corp	9,931,100	10,060,700	04/08/26
Federal Home Loan Bank	15,000,000	15,011,400	04/23/26
Federal Agricultural Mortgage Corp	10,000,000	10,031,600	05/08/26
Federal Farm Credit Bureau	15,000,000	15,003,450	05/08/26
Federal Home Loan Bank	15,000,000	15,002,850	05/15/26
Federal National Mortage Assn	10,000,000	10,001,600	06/03/26
Federal Home Loan Bank	15,000,000	14,994,450	06/09/26
Federal Home Loan Mortgage Corp	10,000,000	10,016,100	06/12/26
Federal Home Loan Bank	11,130,000	11,121,541	08/14/26
Federal Home Loan Bank	15,000,000	14,991,600	09/04/26
Federal Agricultural Mortgage Corp	10,000,000	9,957,800	09/09/26
Federal Home Loan Bank	10,000,000	9,994,100	10/01/26
Federal Home Loan Bank	10,000,000	9,989,600	10/15/26
Federal Farm Credit Bureau	9,994,000	9,976,700	10/15/26
Federal Home Loan Mortgage Corp	15,000,000	14,954,100	02/25/27
Federal Farm Credit Bureau	14,998,500	14,975,850	03/17/27
Federal National Mortage Assn	10,000,000	10,023,500	06/04/27
Federal Home Loan Mortgage Corp	10,000,000	9,997,700	06/04/27
Federal Home Loan Bank	6,962,918	6,943,583	07/22/27
Federal Agricultural Mortgage Corp	10,007,500	10,002,600	07/23/27
Federal Home Loan Bank	15,000,000	14,999,850	08/05/27
Federal Home Loan Bank	10,015,000	9,985,000	08/27/27
Federal National Mortage Assn	15,000,000	14,986,500	10/15/27
Federal Home Loan Mortgage Corp	7,987,343	7,973,593	05/15/29
Federal Home Loan Bank	15,000,000	15,000,600	07/30/29

### **Types of Investment Instruments**

**Bankers Acceptances (BA's):** Financial transactions involving the import or export of goods. A bank agrees to lend money to an importer to finance the purchase of goods. The bank then sells this agreement to an investor (the County) who receives compensation in the form of interest.

#### Characteristics:

- 1. Very safe: There has never been a BA failure in their history
- 2. Can only purchase BA's from banks rated A1 or P1
- 3. Three guarantees back this investment:
  - a. Obligation to pay by the importer
  - b. Guarantee from the accepting bank
  - c. The goods themselves
- 4. Maturities less than 180 days
- 5. Generally higher yielding than Repos

Restrictions: The County currently does not purchase Japanese BA's.

<u>Certificates of Deposits:</u> A time deposit with a specific maturity evidenced by a certificate. All deposits held in minority or community banks.

<u>Money Market Funds:</u> Current holdings include the Maryland Local Government Investment Pool (MLGIP) and Goldman Sachs. MLGIP is designed to provide all local government units of the State an Investment vehicle for the short-term investment of funds. The County's cash in these money market funds is obtainable on demand.

Repurchase Agreement (Repo): An investment contract involving the temporary transfer of ownership of U.S. Government securities between a broker and an investor (the County). A broker agrees to sell U.S. Treasury or Government Agency Securities to the County and agrees to repurchase them at a fixed price on a fixed date. The County receives the original purchase price and compensation in the form of interest on the maturity date.

#### Characteristics:

- 1. Very safe: only collateralized U.S. Government securities
- 2. Very flexible: maturities from one day to one year
- 3. Higher yields than purchasing securities outright

<u>U.S. Treasury and Government Agency Securities:</u> Considered the safest investments in the world. The U.S. Government and its agency issue these securities to finance their operations. Maturities range from three months to 30 years, however, the County, per our investment policy, is limited to five-year maturities.

#### Characteristics:

- Very safe
- 2. Very liquid: can be sold very easily

#### Main Agency issuers:

- 1. Federal Farm Credit Bank (FFCB)
- 2. Federal National Mortgage Association (FNMA)
- 3. Federal Home Loan Bank (FHLB)
- 4. Federal Home Loan Mortgage Corporation (FHLMC)
- 5. Federal Agricultural Mortgage Corporation (FAMC)

<u>Commercial Paper:</u> Per the County's investment policy, must have minimum rating of A1, P1 or F1 from the credit rating agencies.

<u>Supranational Issuer:</u> An international development institution that provides financing, advisory services, or other financial services to the institution's member countries to achieve the overall goal of improving living standards through sustainable economic growth; and is rated in the highest credit rating category by a nationally recognized statistical rating organization.

# **Characteristics:**

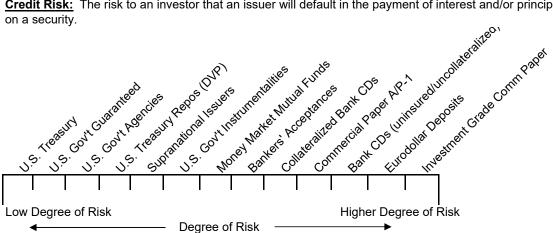
- 1. Very safe
- 2. Can only purchase Supranational Issuers from primary dealers

#### Main Agency issuers:

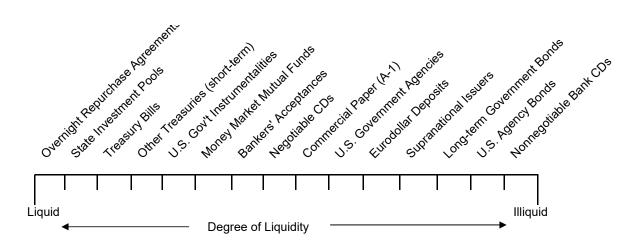
- 1. The World Bank (IBRD)
- 2. The International Finance Corporation (IFC)
- 3. The Inter-American Development Bank (IADB)
- 4. The African Development Bank (AfDB)
- 5. The Asian Development Bank (ADB)

### **Key Investing Terms**

Credit Risk: The risk to an investor that an issuer will default in the payment of interest and/or principal on a security.



Liquidity: An asset that can be converted easily and quickly into cash.



### Distribution:

County Executive County Council County Auditor Chief Administrative Officer Office of Public Information **Budget Director**