

Investment Report October 31, 2022

Rafiu O. Ighile Director of Finance Department of Finance 3430 Court House Drive Ellicott City, MD 21043

# **Department of Finance**

# Investment Report As of October 31, 2022

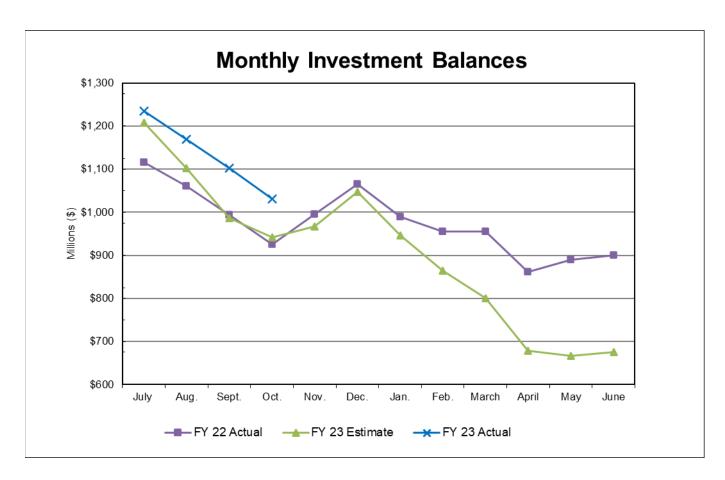
#### **Investment Policy:**

Howard County, Maryland invests public funds in a manner that will conform to all State of Maryland and County statutes governing the investment of public funds while meeting its daily cash flow demands and providing a return that most closely matches the three-month Treasury bill yield.

#### **Summary of Portfolio Composition:**

	CURRENT MONTH	PRIOR MONTH
General Fund	\$679,932,749	\$738,773,937
All Other Funds	<u>\$350,639,643</u>	\$363,063,777
Total Portfolio	\$1,030,572,392	\$1,101,837,715

The total portfolio balance decreased by \$71.3 million from the previous month. This decrease represents the normal trend as minimal property tax revenues are received. The County did not break any investments this month and never has. The investment allocations as shown on page 4 were consistent with the County Investment Policy.



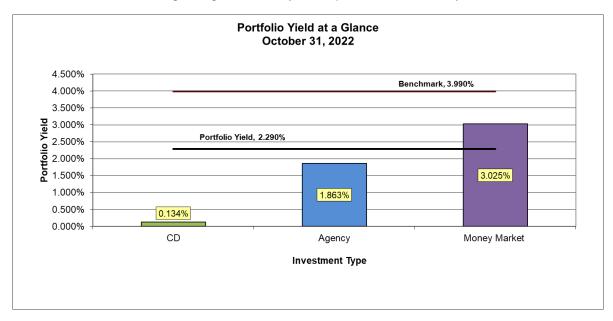
Howard County, MD 1 October 31, 2022

#### **Analysis:**

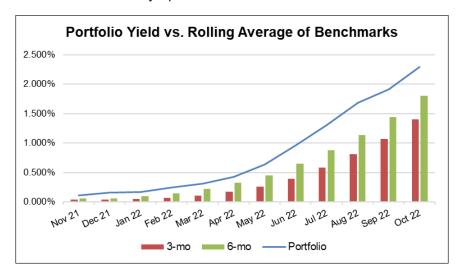
			WEIGHTED AVERAGE FOR
	CURRENT MONTH	PRIOR MONTH	3 MONTHS ENDING OCT 31, 2022
Portfolio yield	2.290%	1.909%	1.948%
Three Month Benchmark yield	3.990%	3.133%	3.284%
Trailing 12-mo Three Month Benchmark yield	1.397%	1.0697%	-

WEIGHTED AVEDAGE

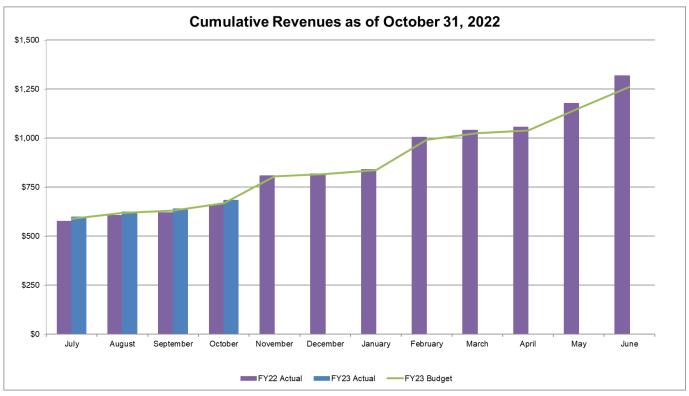
As of October 31, 2022, the average weighted maturity of the portfolio was 197 days.

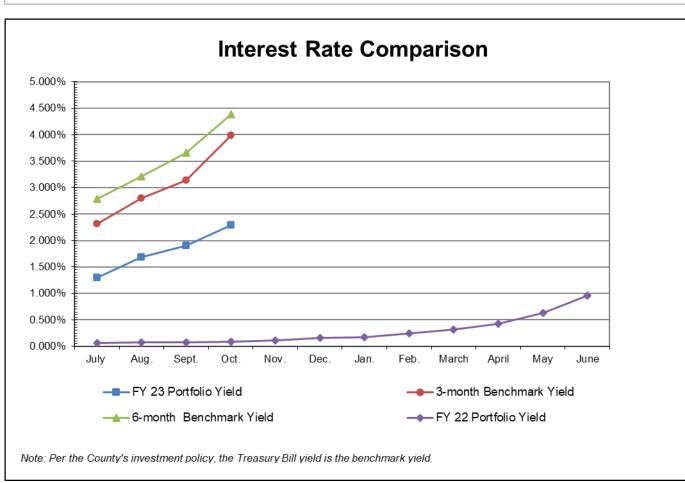


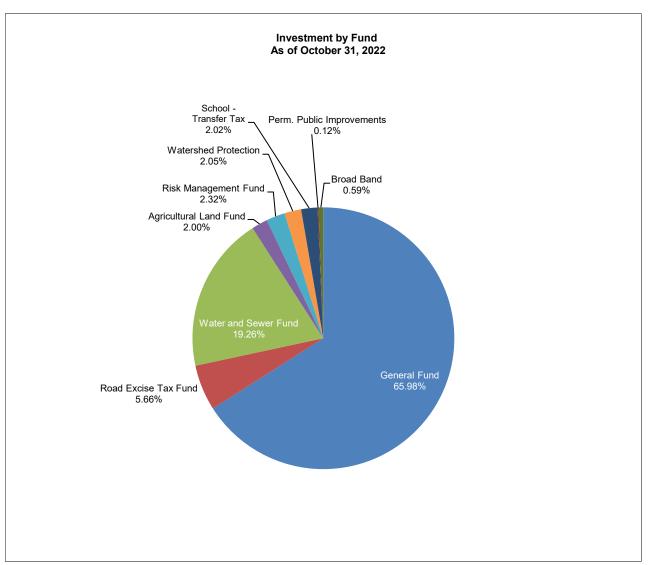
Below is the portfolio yield compared to the trailing 12-month three and six month benchmark yields. This key performance indicator measures the County's performance relative to the fixed income markets.



## **Current Market and Year-Over-Year Comparison:**

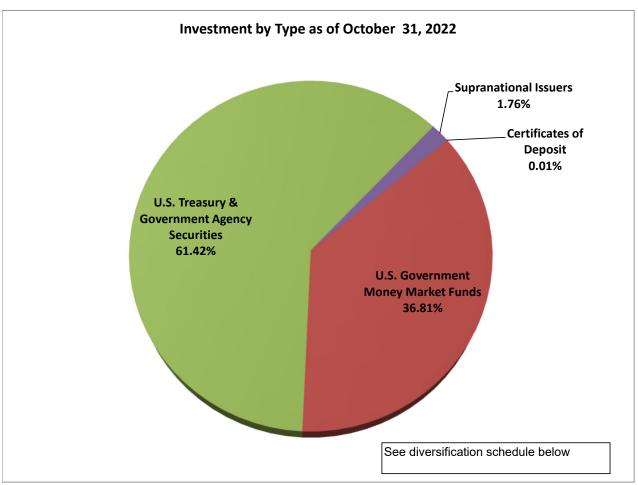






	_As	Investment Allocation of 10/31/2022	Inte	FY 22 erest Income* Actual	In	FY 23 terest Income Budget	 FY 23 rest Income* of 10/31/2022
General Fund	\$	679,932,749	\$	3,014,456	\$	800,000	\$ 2,728,216
Road Excise Tax Fund		58,303,802		155,705		32,035	343,145
Water and Sewer Fund		198,526,304		963,605		290,000	828,135
Agricultural Land Fund		20,570,717		77,431		10,099	75,562
Risk Management Fund		23,929,169		111,766		10,000	91,667
Watershed Protection		21,127,862		54,841		40,000	74,346
School - Transfer Tax		20,794,000		19,561		7,525	110,294
Perm. Public Improvements		1,260,542		2,494		850	7,526
Broad Band		6,127,248		22,865		4,500	22,836
	\$	1,030,572,392	\$	4,422,724	\$	1,195,009	\$ 4,281,726

<sup>\*</sup> Reported on a budgetary basis.



#### **Diversification Levels for Authorized Investments**

	Authorized Percentage	Actual Percentage <sup>(2)</sup>	Actual Amount
<del>-</del>			
U.S. Treasury & Government Agency Securities	90%	61.42%	632,949,565
Repurchase Agreements	90%	0.00%	-
U.S. Government Money Market Funds	60%	36.81%	379,350,172
Municipal Securities & Municipal Mutual Funds	40%	0.00%	-
Supranational Issuers	40%	1.76%	18,122,978
Commercial Paper	10%	0.00%	-
Certificates of Deposit	5%	0.01%	149,676
		100.00%	1,030,572,392

#### **Diversification Levels for Authorized Brokers**

	Actual	Actual	
	Percentage (1) & (2)	Amount	
Cantor Fitzgerald	7.25%	74,760,653	
Fulton Bank (3)	0.00%	47,523	
FHN Financial	9.05%	93,274,137	
Harbor Bank <sup>(3)</sup>	0.01%	102,153	
Ramirez	10.14%	104,506,269	
Raymond James Financial	9.72%	100,219,944	
Piper Sandler & Co.	11.84%	122,059,809	
Stifel, Nicolaus & Co.	9.15%	94,316,111	
JBS Financial Services	6.01%	61,935,619	
Goldman Sachs	4.99%	51,430,589	
MD Local Government Investment Pool	31.82%	327,919,583	
	100.00%	1,030,572,392	

<sup>(1)</sup> Actual percentages cannot exceed 40% for any one broker or financial institution at the time of purchase.(2) Due to rounding, percentages may not total 100%.(3) Certificates of Deposit

#### **Investment Schedule**

	Book		Purchase	Term in	Maturity
Туре	Value	Yield	Date	Days	Date
Certificates of Deposit:					
Harbor Bank	102,153	0.150%	07/07/22	365	07/07/23
Fulton Bank	47,523	0.100%	12/05/21	365	12/05/22
Total Certificates of Deposit	149,676	0.134%			
U.S. Government Money Market Funds:					
Goldman Sachs	51,430,589	2.990%	Various	-	On Demand
MD Local Govt Investment Pool	327,919,583	3.031%	Various	-	On Demand
Total Money Markets	379,350,172	3.025%			

Investment Schedule (Cont.)						
	Purchase		Purchase	Call	Interest	Maturity
Security Type	Price	Yield	Date	Date	Date	Date
U.S. Treasury & Government Agency Securities:						
Federal Home Loan Bank	9,917,918	2.673%	07/28/22		11/18/22	11/18/22
U.S. Treasury Note	14,994,141	0.152%	06/29/21	-	11/30/22	11/30/22
U.S. Treasury Note	20,006,250	0.102%	07/30/21	-	11/30/22	11/30/22
Federal Home Loan Bank	7,933,239	1.558%	05/19/22		12/02/22	12/02/22
U.S. Treasury Note	10,053,910	0.948%	02/25/22	-	12/15/22	12/15/22
U.S. Treasury Note	9,999,500	0.128%	07/22/21	-	12/31/22	12/31/22
Federal Farm Credit Bureau	5,000,000	0.100%	06/03/21		01/03/23	01/03/23
Federal Home Loan Bank	7,912,101	1.693%	05/19/22		01/13/23	01/13/23
U.S. Treasury Note	4,931,371	2.806%	07/29/22		01/26/23	01/26/23
U.S. Treasury Note	6,995,625	0.165%	07/01/21	-	01/31/23	01/31/23
Federal Home Loan Bank	4,920,250	2.543%	06/23/22		02/10/23	02/10/23
U.S. Treasury Note	5,013,500	1.677%	04/11/22	-	02/15/23	02/15/23
Federal Farm Credit Bureau	3,953,893	1.166%	02/16/22	-	02/15/23	02/15/23
Federal Farm Credit Bureau	2,044,420	0.150%	07/23/21	-	02/21/23	02/21/23
Federal Home Loan Bank	4,919,500	2.880%	07/29/22		02/21/23	02/21/23
U.S. Treasury Note	9,995,703	0.152%	07/22/21	-	02/28/23	02/28/23
Federal Home Loan Bank	10,000,000	3.050%	08/30/22	11/28/22	02/28/23	02/28/23
Federal Farm Credit Bureau	25,000,000	0.220%	09/24/20	Anytime	12/15/22	03/15/23
U.S. Treasury Note	4,890,850	2.920%	06/15/22		04/15/23	04/15/23
Federal Home Loan Bank	9,793,199	3.213%	08/25/22		04/21/23	04/21/23
Federal Home Loan Bank	4,893,521	2.939%	07/29/22		04/24/23	04/24/23
U.S. Treasury Note	9,992,969	0.166%	08/05/21	-	04/30/23	04/30/23
U.S. Treasury Note	9,872,400	1.220%	02/25/22	-	04/30/23	04/30/23
Federal Home Loan Bank	9,777,014	3.324%	08/31/22		05/05/23	05/05/23
Federal Home Loan Bank	10,104,168	1.320%	02/28/22		11/30/22	05/30/23
U.S. Treasury Note	9,990,933	0.175%	08/05/21	-	11/31/22	05/31/23
U.S. Treasury Note	9,848,600	1.316%	02/16/22	-	11/31/22	05/31/23
U.S. Treasury Note	9,837,500	1.571%	03/17/22		12/15/22	06/15/23
Federal Home Loan Bank	4,854,633	3.229%	07/15/22		06/16/23	06/16/23
Federal Home Loan Bank	8,000,000	2.250%	06/16/22	12/16/22	12/16/22	06/16/23
Federal Home Loan Bank	5,000,000	3.150%	07/29/22	04/28/23	01/28/23	07/28/23
Federal Home Loan Bank	10,000,000	3.050%	06/23/22	02/11/23	02/11/23	08/11/23
Federal Home Loan Bank	19,297,600	4.575%	10/31/22		08/15/23	08/15/23
Federal Home Loan Bank	9,637,000	4.128%	09/21/22		08/17/23	08/17/23
Federal Home Loan Bank	9,938,500	0.462%	10/28/21		02/28/23	08/28/23
U.S. Treasury Note	10,168,360	0.455%	10/28/21	-	02/28/23	08/31/23
Federal Home Loan Bank	10,000,000	1.750%	03/30/22	11/28/22	03/28/23	09/28/23
U.S. Treasury Note	15,666,797	0.482%	11/17/21	-	09/30/23	09/30/23
Federal Agricultural Mortgage Corporation	10,000,000	4.375%	10/12/22	04/12/23	10/12/23	10/12/23
Federal Home Loan Bank	10,000,000	3.350%	06/16/22	01/19/23	04/19/23	10/19/23
U.S. Treasury Note	14,960,700	0.510%	11/17/21	-	04/30/23	10/31/23
U.S. Treasury Note	9,592,188	3.861%	09/15/22		11/15/23	11/15/23
Federal Farm Credit Bureau	13,997,900	0.633%	11/24/21	11/24/22	11/24/22	11/24/23
Federal Home Loan Bank	5,000,000	2.600%	05/24/22	05/24/23	11/24/22	11/24/23
Federal Home Loan Bank	11,466,650	0.645%	12/02/21		12/08/22	12/08/23
Federal Home Loan Bank	13,764,944	2.600%	06/15/22	12/15/22	12/15/23	12/15/23
Federal Home Loan Bank	15,000,000	0.800%	12/28/21	11/28/22	12/28/23	12/28/23
U.S. Treasury Note	14,835,938	0.645%	12/02/21	-	01/15/23	01/15/24
U.S. Treasury Note	19,125,400	4.511%	10/31/22		01/31/23	01/31/24

Investment Schedule (Cont.)						
Security Type	Purchase Price	Yield	Purchase Date	Call Date	Interest Date	Maturity Date
U.S. Treasury & Government Agency Securities:						
Federal Home Loan Bank	5,950,000	3.000%	05/23/22	11/23/22	02/23/24	02/23/24
Federal Home Loan Bank	10,000,000	4.400%	10/06/22	04/06/23	03/22/24	03/22/24
Federal Home Loan Bank	15,000,000	0.850%	12/28/21	12/28/22	03/28/23	03/28/24
U.S. Treasury Note	15,494,250	0.695%	12/02/21	-	03/31/23	03/31/24
U.S. Treasury Note	9,422,100	4.521%	10/31/22		04/15/23	04/15/24
U.S. Treasury Note	9,415,679	4.430%	10/13/22		04/15/23	04/15/24
U.S. Treasury Note	9,426,953	3.834%	09/15/22		11/15/22	05/15/24
Federal Home Loan Bank	5,000,000	0.375%	06/03/21	12/03/22	12/03/22	06/03/24
Federal Farm Credit Bureau	10,505,000	0.440%	06/28/21	Anytime	12/28/22	06/28/24
Federal Home Loan Mortgage Corporation	5,000,000	4.000%	07/12/22	04/12/23	01/12/23	07/12/24
Federal Home Loan Bank	3,000,000	3.200%	07/29/22	04/26/23	04/26/23	07/26/24
Federal Home Loan Bank	5,095,000	3.200%	08/05/22	11/26/22	04/26/23	07/26/24
Federal Home Loan Bank	7,000,000	0.570%	09/30/21	12/30/22	03/30/23	09/30/24
Federal Home Loan Bank	5,000,000	5.000%	10/25/22	01/25/23	01/25/23	10/25/24
Federal Home Loan Bank	4,741,500	3.412%	08/10/22	11/08/22	02/08/23	11/08/24
Federal Home Loan Bank	10,000,000	1.000%	11/18/21	11/18/22	11/18/22	11/18/24
Federal Home Loan Bank	5,000,000	3.875%	06/30/22	12/30/22	12/30/22	12/30/24
Federal Home Loan Mortgage Corporation	5,000,000	3.320%	06/30/22	12/30/22	12/30/22	06/30/25
	632,949,565					
Supranationals:						
World Bank	4,951,418	2.693%	08/05/22	-	12/16/22	12/16/22
Inter-American Development Bank	5,173,000	0.155%	07/26/21	-	01/18/23	01/18/23
Asian Development Bank	7,998,560	0.260%	09/30/21		01/14/23	07/14/23
	18,122,978					
Total U.S. Treasury, Govt Agency Securities & Supranationals	651,072,543	1.863%				
Total Investment Balance (Page 6 & 7)	1,030,572,392	2.290%				

Portfolio Yield	2.290%
Benchmarks:	
Three-month Treasury Yield	3.990%
Six-month Treasury Yield	4.390%
Money Market Funds Yield	3.025%

The above report has been approved by:

Rafiu O. Ighile

11/29/2022 Date

#### **Notes to Investment Schedule**

#### 1. Certificates of Deposit and Repurchase Agreements

The County can only purchase Certificates of Deposit (CD's) from banks located in the State of Maryland. The banks currently holding CD's for the County are: Fulton Bank, Harbor Bank, and Sandy Spring Bank. The County currently maintains repurchase agreements with Cantor Fitzgerald and UBS Financial Services, Inc.

All certificates of deposit and repurchase agreements are collateralized at 102% of their cost plus accrued interest or FDIC insured. The collateral is held at Wells Fargo Bank.

#### 2. Social Investing

The County invests in instruments offered by community and minority financial institutions. These financial institutions may not meet all of the criteria listed in the County's Investment Policy as authorized dealers and institutions. These institutions are: Fulton Bank and Harbor Bank. The County maintains a Certificate of Deposit with Fulton Bank for the Verizon Pole Agreement Surety Bond Requirements for the Department of Technology & Communication Services.

#### 3. Agricultural Land Preservation Program

The County finances the acquisition of development rights to a parcel of agricultural property by entering into an installment-purchase agreement with the property owner. US Treasury Strips, purchased as part of the County's Agricultural Land Preservation program, will be used to match balloon payments to the property owner. The table below shows the detail information regarding the investment in Stripped Coupon U.S. Treasury Securities.

Maturity Date	Par Value <sup>1</sup> Balloon Payment	Original <sup>2</sup> Cost	Book Value <sup>3</sup> 6/30/2022
8/15/2023	3,359,000	362,503	3,081,126
8/15/2023	6,928,000	854,220	6,377,639
2/15/2025	374,000	66,011	319,864
2/15/2025	183,000	27,404	154,007
2/15/2026	3,950,000	560,900	3,101,709
8/15/2026	1,295,000	175,073	974,922
11/15/2027	2,158,000	478,644	1,569,956
Total	\$ 18,247,000	\$ 2,524,756	\$15,579,223

<sup>&</sup>lt;sup>1</sup> Purchase price plus accrued interest at maturity

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<sup>&</sup>lt;sup>2</sup>Purchase price

<sup>&</sup>lt;sup>3</sup>Purchase price plus accrued interest as of 6/30/22

# 4. Securities with a Final Maturity Greater Than One Year from the Date of the Report

Socurity	Purchase Price	Market Value	Maturity Date
Security U.S. Transvery Note			2 5.13
U.S. Treasury Note	9,592,188	9,556,600	11/15/23
Federal Home Loan Bank	5,000,000	4,875,150	11/24/23
Federal Home Loan Bank	13,997,900	13,367,480	11/24/23
Federal Home Loan Bank	11,466,650	10,989,055	12/08/23
Federal Home Loan Bank	13,764,944	13,407,070	12/15/23
Federal Home Loan Bank	15,000,000	14,310,600	12/28/23
U.S. Treasury Note	14,835,938	14,206,050	01/15/24
U.S. Treasury Note	19,125,400	19,082,000	01/31/24
Federal Home Loan Bank	5,950,000	5,806,308	02/23/24
Federal Home Loan Bank	10,000,000	9,969,500	03/22/24
Federal Home Loan Bank	15,000,000	14,168,550	03/28/24
U.S. Treasury Note	15,494,250	14,488,500	03/31/24
U.S. Treasury Note	18,837,779	18,802,400	04/15/24
U.S. Treasury Note	9,426,953	9,352,300	05/15/24
Federal Home Loan Bank	5,000,000	4,661,700	06/03/24
Federal Farm Credit Bureau	10,505,000	9,769,230	06/28/24
Federal Home Loan Mortgage Corp	5,000,000	4,909,300	07/12/24
Federal Home Loan Bank	8,095,000	7,972,927	07/26/24
Federal Home Loan Bank	7,000,000	6,452,460	09/30/24
Federal Home Loan Bank	5,000,000	4,992,900	10/25/24
Federal Home Loan Bank	4,741,500	4,641,800	11/08/24
Federal Home Loan Bank	10,000,000	9,251,400	11/18/24
Federal Home Loan Bank	5,000,000	4,883,700	12/30/24
Federal Home Loan Mortgage Corp	5,000,000	4,858,700	06/30/25

#### **Types of Investment Instruments**

**Bankers Acceptances (BA's):** Financial transactions involving the import or export of goods. A bank agrees to lend money to an importer to finance the purchase of goods. The bank then sells this agreement to an investor (the County) who receives compensation in the form of interest.

#### Characteristics:

- 1. Very safe: There has never been a BA failure in their history
- 2. Can only purchase BA's from banks rated A1 or P1
- 3. Three guarantees back this investment:
  - a. Obligation to pay by the importer
  - b. Guarantee from the accepting bank
  - c. The goods themselves
- 4. Maturities less than 180 days
- 5. Generally higher yielding than Repos

Restrictions: The County currently does not purchase Japanese BA's.

<u>Certificates of Deposits:</u> A time deposit with a specific maturity evidenced by a certificate. All deposits held in minority or community banks.

<u>Money Market Funds:</u> Current holdings include the Maryland Local Government Investment Pool (MLGIP) and Goldman Sachs. MLGIP is designed to provide all local government units of the State an Investment vehicle for the short-term investment of funds. The County's cash in these money market funds is obtainable on demand.

**Repurchase Agreement (Repo):** An investment contract involving the temporary transfer of ownership of U.S. Government securities between a broker and an investor (the County). A broker agrees to sell U.S. Treasury or Government Agency Securities to the County and agrees to repurchase them at a fixed price on a fixed date. The County receives the original purchase price and compensation in the form of interest on the maturity date.

#### Characteristics:

- 1. Very safe: only collateralized U.S. Government securities
- 2. Very flexible: maturities from one day to one year
- 3. Higher yields than purchasing securities outright

<u>U.S. Treasury and Government Agency Securities:</u> Considered the safest investments in the world. The U.S. Government and its agency issue these securities to finance their operations. Maturities range from three months to 30 years, however, the County, per our investment policy, is limited to five-year maturities.

#### Characteristics:

- 1. Very safe
- 2. Very liquid: can be sold very easily

#### Main Agency issuers:

- 1. Federal Farm Credit Bank (FFCB)
- 2. Federal National Mortgage Association (FNMA)
- 3. Federal Home Loan Bank (FHLB)
- 4. Federal Home Loan Mortgage Corporation (FHLMC)
- 5. Federal Agricultural Mortgage Corporation (FAMC)

<u>Commercial Paper:</u> Per the County's investment policy, must have minimum rating of A1, P1 or F1 from the credit rating agencies.

Supranational Issuer: An international development institution that provides financing, advisory services, or other financial services to the institution's member countries to achieve the overall goal of improving living standards through sustainable economic growth; and is rated in the highest credit rating category by a nationally recognized statistical rating organization.

- Characteristics:

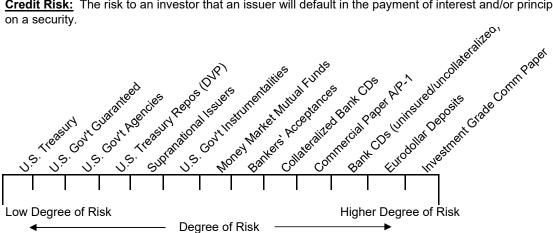
  1. Very sa Very safe
- 2. Can only purchase Supranational Issuers from primary dealers

### Main Agency issuers:

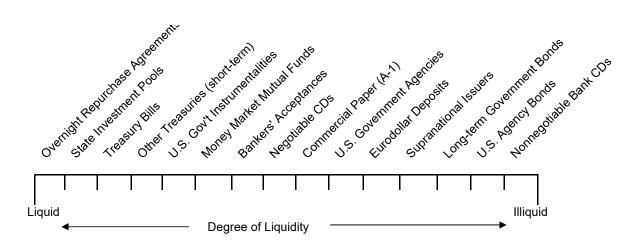
- The World Bank (IBRD) 1.
- The International Finance Corporation (IFC) 2.
- The Inter-American Development Bank (IADB) 3.
- 4. The African Development Bank (AfDB)
- 5. The Asian Development Bank (ADB)

#### **Key Investing Terms**

Credit Risk: The risk to an investor that an issuer will default in the payment of interest and/or principal on a security.



Liquidity: An asset that can be converted easily and quickly into cash.



#### Distribution:

County Executive County Council County Auditor Chief Administrative Officer Office of Public Information **Budget Director**