

Investment Report March 31, 2024

Rafiu O. Ighile Director of Finance Department of Finance 3430 Court House Drive Ellicott City, MD 21043

# **Department of Finance**

# Investment Report As of March 31, 2024

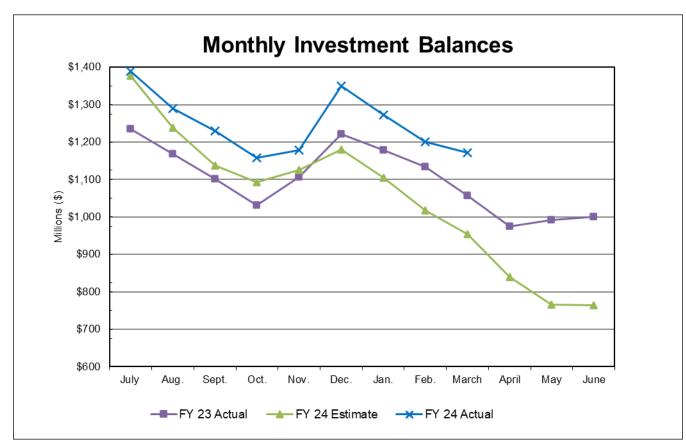
## **Investment Policy:**

Howard County, Maryland invests public funds in a manner that will conform to all State of Maryland and County statutes governing the investment of public funds while meeting its daily cash flow demands and providing a return that most closely matches the three-month Treasury bill yield.

# **Summary of Portfolio Composition:**

	CURRENT MONTH	PRIOR MONTH
General Fund	\$858,180,227	\$836,147,294
All Other Funds	\$313,179,699	\$363,999,919
Total Portfolio	\$1,171,359,927	\$1,200,147,213

The total portfolio balance decreased by \$28.8 million from the previous month. This decrease represents the normal trend as minimal property tax and income tax revenues are received. The County did not break any investments this month and never has. The investment allocations as shown on page 4 were consistent with the County Investment Policy.



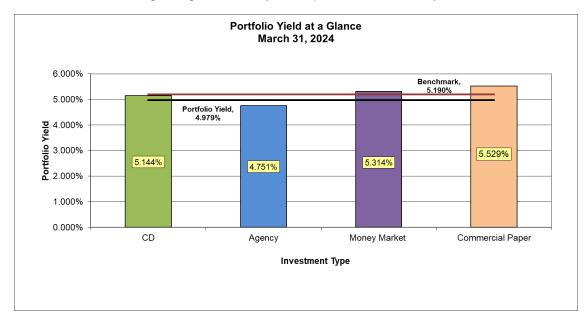
Howard County, MD 1 March 31, 2024

# **Analysis:**

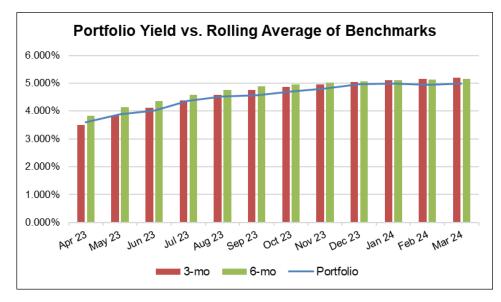
			WEIGHTED AVERAGE FOR
	CURRENT MONTH	PRIOR MONTH	3 MONTHS ENDING March 31, 2024
Portfolio yield	4.979%	4.944%	4.967%
Three Month Benchmark yield	5.190%	5.270%	5.216%
Trailing 12-mo Three Month Benchmark yield	5.205%	5.155%	-

WEIGHTED AVEDAGE

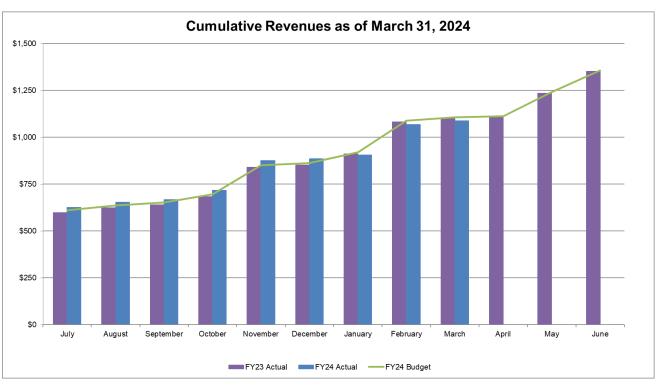
As of March 31, 2024, the average weighted maturity of the portfolio was 210 days.

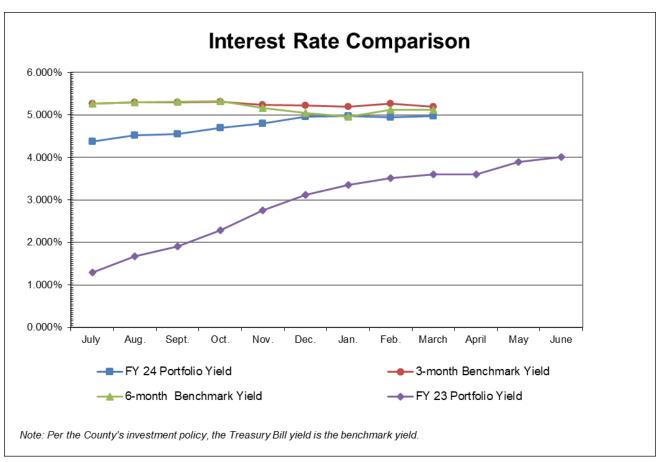


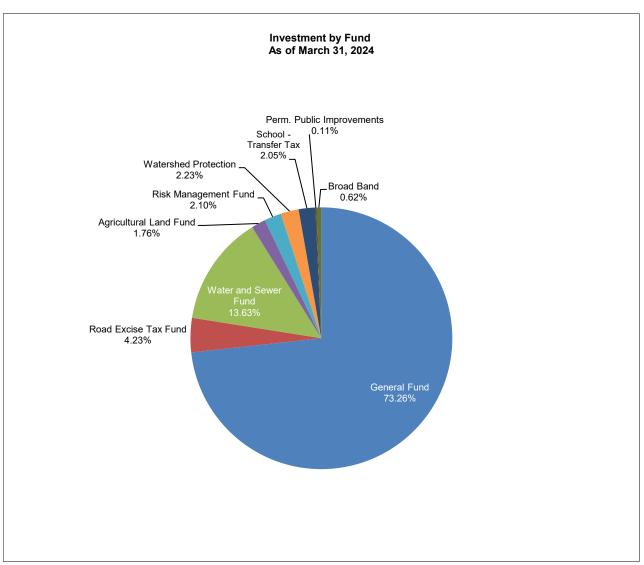
Below is the portfolio yield compared to the trailing 12-month three and six month benchmark yields. This key performance indicator measures the County's performance relative to the fixed income markets.



# **Current Market and Year-Over-Year Comparison:**

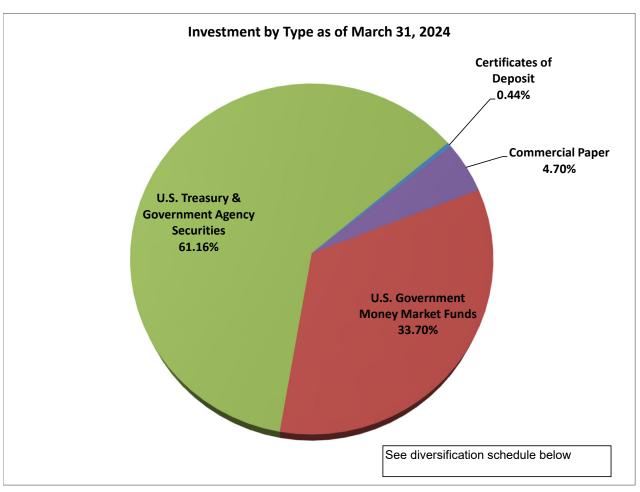






	As	Investment Allocation of 03/31/2024	Int	FY 23 erest Income* Actual	Inte	FY 24 erest Income Budget		FY 24 erest Income* of 03/31/2024
General Fund	\$	858,180,227	\$	11,602,333	\$	4,000,000	\$	22,216,958
Road Excise Tax Fund		49,544,130		1,614,844		28,400		1,870,210
Water and Sewer Fund		159,711,968		3,564,768		2,300,000		5,073,035
Agricultural Land Fund		20,655,048		354,594		10,778		710,981
Risk Management Fund		24,576,305		424,117		10,000		627,078
Watershed Protection		26,076,145		346,882		42,895		710,272
School - Transfer Tax		24,011,000		714,380		47,000		951,771
Perm. Public Improvements		1,333,898		37,149		701		46,861
Broad Band		7,271,204		107,877		1,000		164,010
	\$	1,171,359,927	\$	18,766,944	\$	6,440,774	\$	32,371,176

<sup>\*</sup> Reported on a cash basis.



#### **Diversification Levels for Authorized Investments**

	Authorized	Actual	Actual
<u>-</u>	Percentage	Percentage <sup>(2)</sup>	Amount
U.S. Treasury & Government Agency Securities	90%	61.16%	716,421,997
Repurchase Agreements	90%	0.00%	-
U.S. Government Money Market Funds	60%	33.70%	394,744,665
Municipal Securities & Municipal Mutual Funds	40%	0.00%	-
Supranational Issuers	40%	0.00%	-
Commercial Paper	10%	4.70%	55,042,427
Certificates of Deposit	5%	0.44%	5,150,838
•		100.00%	1,171,359,927

#### **Diversification Levels for Authorized Brokers**

	Actual	Actual	
	Percentage (1) & (2)	Amount	
Cantor Fitzgerald	4.59%	53,819,134	
Fulton Bank <sup>(3)</sup>	0.00%	48,532	
FHN Financial	10.63%	124,540,429	
Harbor Bank <sup>(3)</sup>	0.01%	102,306	
Multi-Bank Securities Inc	3.53%	41,311,002	
Ramirez	9.73%	114,030,367	
Raymond James Financial	12.51%	146,568,626	
Piper Sandler & Co.	10.14%	118,783,985	
Sandy Spring Bank <sup>(3)</sup>	0.43%	5,000,000	
Stifel, Nicolaus & Co.	7.95%	93,155,881	
JBS Financial Services	6.77%	79,255,000	
Goldman Sachs	8.88%	104,045,665	
MD Local Government Investment Pool	23.58%	276,258,440	
Wells Fargo	1.23%	14,440,561	
	100.00%	1,171,359,927	

<sup>(1)</sup> Actual percentages cannot exceed 40% for any one broker or financial institution at the time of purchase.(2) Due to rounding, percentages may not total 100%.(3) Certificates of Deposit

# **Investment Schedule**

	Book		Purchase	Term in	Maturity	
Туре	Value	Yield	Date	Days	Date	
Certificates of Deposit:						
Sandy Spring	5,000,000	5.250%	09/08/23	243	05/08/24	
Harbor Bank	102,306	0.750%	07/07/23	366	07/07/24	
Fulton Bank	48,532	3.500%	12/05/23	366	12/05/24	
Total Certificates of Deposit	5,150,838	5.144%				
Commercial Paper:						
Credit Agricole CIB NY	14,576,813	5.711%	10/05/23	183	04/05/24	
Barclays Capital Inc	9,675,414	5.670%	10/02/23	213	05/02/24	
MUFG Bank Ltd NY Branch	9,803,086	5.437%	12/15/23	133	04/26/24	
Brittania Funding Co LLC	11,114,072	5.436%	01/12/24	81	04/02/24	
Salisbury Receivables Co CP	9,873,042	5.321%	02/09/24	87	05/06/24	
Total Commercial Paper	55,042,427	5.529%				
U.S. Government Money Market Funds:						
Goldman Sachs	104,045,665	5.200%	Various	-	On Demand	
MD Local Govt Investment Pool	276,258,440	5.364%	Various	-	On Demand	
Wells Fargo	14,440,561	5.176%	Various	-	On Demand	
Total Money Markets	394,744,665	5.314%				

Investment Schedule (Cont.)						
Security Type	Purchase Price	Yield	Purchase Date	Call Date	Interest Date	Maturity Date
U.S. Treasury & Government Agency Securities:					24.0	
U.S. Treasury Note *	15,494,250	0.695%	12/02/21		03/31/24	03/31/24
U.S. Treasury Bill	9,731,919	5.570%	10/13/23		04/11/24	04/11/24
U.S. Treasury Note	9,422,100	4.521%	10/31/22		04/15/24	04/15/24
U.S. Treasury Note	9,415,679	4.430%	10/13/22		04/15/24	04/15/24
Federal Agricultural Mortgage Corporation	9,531,467	5.291%	05/31/23		05/01/24	05/01/24
Federal Home Loan Bank	9,632,850	5.494%	08/25/23		05/03/24	05/03/24
U.S. Treasury Note	9,426,953	3.834%	09/15/22		05/15/24	05/15/24
World Bank	4,860,931	5.506%	11/09/23		05/17/24	05/17/24
Federal Home Loan Bank	14,388,212	5.370%	08/04/23		05/17/24	05/17/24
Federal Home Loan Bank	5,000,000	0.375%	06/03/21	06/03/24	06/03/24	06/03/24
Federal Home Loan Bank	3,028,781	4.783%	11/30/22	00,00,2	05/30/24	06/14/24
Federal Farm Credit Bureau	10,505,000	0.440%	06/28/21	Anytime	06/28/24	06/28/24
Federal Home Loan Mortgage Corporation	5,000,000	4.000%	07/12/22	04/12/24	07/12/24	07/12/24
Federal Home Loan Mortgage Corporation	10,000,000	5.175%	11/17/22	05/09/24	05/09/24	08/09/24
U.S. Treasury Note	9,692,969	5.020%	05/31/23	33,30/21	08/15/24	08/15/24
Federal Farm Credit Bureau	9,986,400	4.970%	02/21/23		08/21/24	08/21/24
Intl Development Finance Corporation	10,000,000	5.770%	08/21/23		08/21/24	08/21/24
Federal Home Loan Mortgage Corporation	10,000,000	4.825%	03/15/23		09/06/24	09/06/24
Federal Home Loan Bank	10,031,700	5.100%	06/14/23		09/09/24	09/09/24
Federal Home Loan Mortgage Corporation	10,000,000	5.402%	02/28/23	06/20/24	09/20/24	09/20/24
Federal Home Loan Bank	7,000,000	0.570%	09/30/21	06/30/24	09/30/24	09/30/24
Federal Home Loan Bank	15,000,000	4.403%	05/10/23	00/30/24	04/04/24	10/04/24
Federal Home Loan Bank	10,000,000	5.019%	12/20/23		04/20/24	10/16/24
	10,000,000	5.150%	04/17/23	04/17/24	04/20/24	10/10/24
Federal Home Loan Mortgage Corporation Federal Home Loan Bank	10,000,000	5.430%	10/27/23	04/17/24	04/17/24	10/17/24
Federal Home Loan Bank	5,000,000	5.000%	10/27/23	04/25/24	07/25/24	10/25/24
Federal Farm Credit Bureau	9,997,500	4.517%	04/28/23	04/25/24	04/28/24	10/23/24
Federal Home Loan Bank	4,741,500	3.412%	04/20/23	04/08/24	08/08/24	11/08/24
				05/18/24		
Federal Agricultural Mortgage Corporation	10,000,000	1.000%	11/18/21 11/22/23	03/16/24	05/18/24	11/18/24
Federal Agricultural Mortgage Corporation	10,000,000	5.300% 5.223%			05/22/24	11/22/24
U.S. Treasury Note	4,707,031		06/30/23	06/20/24	12/15/24	12/15/24
Federal Home Loan Bank Federal Home Loan Bank	5,000,000	3.875%	06/30/22	06/30/24	06/30/24	12/30/24
	5,000,000	5.004%	12/08/23	04/40/24	07/03/24	01/03/25
Federal Agricultural Mortgage Corporation	20,000,000	5.250%	01/10/23	04/10/24	07/10/24	01/10/25
Federal Agricultural Mortgage Corporation	10,000,000	4.800%	01/17/24	00/49/24	07/17/24	01/17/25
Federal Home Loan Bank	10,000,000	5.000%	12/18/23	09/18/24	06/18/24	01/22/25
U.S. Treasury Note	9,848,438	5.182%	07/28/23		07/31/24	01/31/25
U.S. Treasury Note	9,771,875	4.670%	12/29/23		07/31/24	01/31/25
Federal Home Loan Bank	10,000,000	5.159%	08/01/23		08/05/24	02/05/25
Federal Home Loan Bank	10,000,000	5.336%	10/16/23		04/16/24	02/14/25
U.S. Treasury Note	9,604,688	4.959%	12/07/23		08/15/24	02/15/25
U.S. Treasury Note	4,835,400	4.980%	02/22/24	05/02/24	08/15/25	02/15/25
Federal Home Loan Mortgage Corporation	10,000,000	5.516%	02/28/23	05/28/24	05/28/24	02/28/25
Federal Home Loan Mortgage Corporation	10,000,000	5.550%	03/01/23	06/01/24	09/01/24	02/28/25
Federal Farm Credit Bureau	15,009,852	4.690%	02/01/24	0.4/4=/0.4	08/28/24	02/28/25
Federal Home Loan Bank	10,000,000	5.460%	06/15/23	04/15/24	06/15/24	03/05/25
Federal Home Loan Bank	4,670,460	4.730%	01/05/24		09/14/24	03/14/25
Federal Home Loan Bank	20,000,000	4.680%	01/26/24		04/02/24	04/02/25
Federal Home Loan Bank	9,498,900	4.538%	12/29/23		04/14/24	04/14/25
Federal Home Loan Bank	15,000,000	5.004%	01/30/23	04/28/24	07/28/24	04/28/25
Federal Home Loan Mortgage Corporation	9,974,000	5.341%	06/09/23	05/16/24	05/16/24	05/16/25

Security Type	Purchase Price	Yield	Purchase Date	Call Date	Interest Date	Maturity Date
U.S. Treasury & Government Agency Securities:						
Federal National Mortgage Association	10,000,000	5.620%	10/16/23	04/16/24	04/16/24	06/13/25
Federal Home Loan Mortgage Corporation	5,000,000	3.320%	06/30/22	06/30/24	06/30/24	06/30/25
Federal Home Loan Bank	10,000,000	5.000%	01/11/24	10/11/24	07/11/24	07/11/25
Federal Home Loan Bank	5,000,000	5.630%	09/20/23	04/20/24	09/20/24	08/13/25
Federal National Mortgage Association	15,000,000	5.250%	02/12/24	08/12/24	08/12/24	09/05/25
Federal Home Loan Bank	15,083,400	5.281%	12/29/23	09/26/24	09/26/24	09/26/25
Federal National Mortgage Association	10,000,000	5.060%	01/08/24	10/08/24	07/08/24	10/15/25
Federal National Mortgage Association	10,000,000	5.340%	01/08/24	04/08/24	07/08/24	10/15/25
Federal National Mortgage Association	10,000,000	5.375%	12/21/23	06/19/24	06/21/24	10/17/25
Federal National Mortgage Association	10,000,000	5.475%	12/08/23	05/14/24	05/14/24	11/14/25
Federal Home Loan Bank	15,000,000	4.940%	02/05/24	11/05/24	08/05/24	12/12/25
Federal Home Loan Bank	10,000,000	5.100%	12/22/23	09/19/24	06/19/24	12/19/25
Federal Home Loan Bank	15,000,000	5.000%	01/25/24	10/23/24	07/23/24	01/23/26
Federal Home Loan Bank	10,000,000	5.050%	02/07/24	11/06/24	08/06/24	02/06/26
Federal Home Loan Mortgage Corporation	10,000,000	5.050%	02/23/24	02/20/25	08/20/24	02/20/26
Federal Home Loan Mortgage Corporation	5,000,000	5.498%	02/22/24	05/20/24	08/20/24	02/20/26
Federal Home Loan Bank	6,551,474	5.067%	03/11/24	03/06/25	09/06/24	03/06/26
Federal Farm Credit Bureau	9,978,270	4.616%	03/25/24		09/13/24	03/13/26
Federal Agricultural Mortgage Corporation	15,000,000	5.051%	03/26/24	03/20/25	09/26/24	03/20/26
Federal Home Loan Bank	15,000,000	5.360%	03/25/24	09/25/24	09/25/24	04/15/26
Federal Home Loan Bank	15,000,000	5.300%	03/13/24	09/13/24	09/13/24	05/13/26
	716,421,997					
Supranationals:						
Total U.S. Treasury, Govt Agency Securities & Supranationals	716,421,997	4.751%				
Total Investment Balance (Page 6 - 8)	1,171,359,927	4.979%				

Portfolio Yield	4.979%
Benchmarks:	
Three-month Treasury Yield	5.190%
Six-month Treasury Yield	5.120%
Money Market Funds Yield	5.314%

<sup>\*</sup> Maturity occurred over the weekend. The redemption was recognized the following business day.

The above report has been approved by:

Rafiu O. Ighile

5/3/2024

Date

## **Notes to Investment Schedule**

#### 1. Certificates of Deposit and Repurchase Agreements

The County can only purchase Certificates of Deposit (CD's) from banks located in the State of Maryland. The banks currently holding CD's for the County are: Fulton Bank and Harbor Bank. The County currently maintains repurchase agreements with Cantor Fitzgerald and UBS Financial Services, Inc.

All certificates of deposit and repurchase agreements are collateralized at 102% of their cost plus accrued interest or FDIC insured. The collateral is held at Principal.

#### 2. Social Investing

The County invests in instruments offered by community and minority financial institutions. These financial institutions may not meet all of the criteria listed in the County's Investment Policy as authorized dealers and institutions. These institutions are: Fulton Bank, Harbor Bank and Sandy Spring Bank. The County maintains a Certificate of Deposit with Fulton Bank for the Verizon Pole Agreement Surety Bond Requirements for the Department of Technology & Communication Services.

#### 3. Agricultural Land Preservation Program

The County finances the acquisition of development rights to a parcel of agricultural property by entering into an installment-purchase agreement with the property owner. US Treasury Strips, purchased as part of the County's Agricultural Land Preservation program, will be used to match balloon payments to the property owner. The table below shows the detail information regarding the investment in Stripped Coupon U.S. Treasury Securities.

Maturity Date	Par Value <sup>1</sup> Balloon Payment	Original <sup>2</sup> Cost	Book Value <sup>3</sup> 6/30/2023
8/15/2023	3,359,000	362,503	3,327,901
8/15/2023	6,928,000	854,220	6,866,053
2/15/2025	374,000	66,011	339,490
2/15/2025	183,000	27,404	164,451
2/15/2026	3,950,000	560,900	3,315,409
8/15/2026	1,295,000	175,073	1,043,898
11/15/2027	2,158,000	478,644	1,665,762
Total	\$ 18,247,000	\$2,524,756	\$16,722,965

<sup>&</sup>lt;sup>1</sup> Purchase price plus accrued interest at maturity

Howard County, MD 9 March 31, 2024

<sup>&</sup>lt;sup>2</sup>Purchase price

<sup>&</sup>lt;sup>3</sup>Purchase price plus accrued interest as of 6/30/23

# 4. Securities with a Final Maturity Greater Than One Year from the Date of the Report

	Purchase	Market	Maturity
Security	Price	Value	Date
Federal Home Loan Bank	20,000,000	19,926,800	04/02/25
Federal Home Loan Bank	9,498,900	9,532,800	04/14/25
Federal Home Loan Bank	15,000,000	14,924,400	04/28/25
Federal Home Loan Mortgage Corp	9,974,000	9,987,000	05/16/25
Federal National Mortage Assn	10,000,000	10,004,100	06/13/25
Federal Home Loan Mortgage Corp	5,000,000	4,893,350	06/30/25
Federal Home Loan Bank	10,000,000	9,984,100	07/11/25
Federal Home Loan Bank	5,000,000	5,003,550	08/13/25
Federal National Mortage Assn	15,000,000	14,987,550	09/05/25
Federal Home Loan Bank	15,083,400	15,029,250	09/26/25
Federal National Mortage Assn	10,000,000	10,026,000	10/17/25
Federal National Mortage Assn	10,000,000	10,001,800	10/15/25
Federal National Mortage Assn	10,000,000	9,962,300	10/15/25
Federal National Mortage Assn	10,000,000	9,977,200	11/14/25
Federal Home Loan Bank	15,000,000	14,976,450	12/12/25
Federal Home Loan Bank	10,000,000	9,971,600	12/19/25
Federal Home Loan Bank	15,000,000	14,984,250	01/23/26
Federal Home Loan Bank	10,000,000	9,999,100	02/06/26
Federal Home Loan Mortgage Corp	10,000,000	9,990,000	02/20/26
Federal Home Loan Mortgage Corp	5,000,000	4,998,050	02/20/26
Federal Home Loan Bank	6,551,474	6,543,057	03/06/26
Federal Farm Credit Bureau	9,978,270	9,960,900	03/13/26
Federal Agricultural Mortgage Corp	15,000,000	15,000,000	03/20/26
Federal Home Loan Bank	15,000,000	14,965,350	04/15/26
Federal Home Loan Bank	15,000,000	14,997,150	05/13/26

#### **Types of Investment Instruments**

<u>Bankers Acceptances (BA's):</u> Financial transactions involving the import or export of goods. A bank agrees to lend money to an importer to finance the purchase of goods. The bank then sells this agreement to an investor (the County) who receives compensation in the form of interest.

#### Characteristics:

- 1. Very safe: There has never been a BA failure in their history
- 2. Can only purchase BA's from banks rated A1 or P1
- 3. Three guarantees back this investment:
  - Obligation to pay by the importer
  - b. Guarantee from the accepting bank
  - c. The goods themselves
- 4. Maturities less than 180 days
- 5. Generally higher yielding than Repos

Restrictions: The County currently does not purchase Japanese BA's.

<u>Certificates of Deposits:</u> A time deposit with a specific maturity evidenced by a certificate. All deposits held in minority or community banks.

<u>Money Market Funds:</u> Current holdings include the Maryland Local Government Investment Pool (MLGIP) and Goldman Sachs. MLGIP is designed to provide all local government units of the State an Investment vehicle for the short-term investment of funds. The County's cash in these money market funds is obtainable on demand.

Repurchase Agreement (Repo): An investment contract involving the temporary transfer of ownership of U.S. Government securities between a broker and an investor (the County). A broker agrees to sell U.S. Treasury or Government Agency Securities to the County and agrees to repurchase them at a fixed price on a fixed date. The County receives the original purchase price and compensation in the form of interest on the maturity date.

#### Characteristics:

- 1. Very safe: only collateralized U.S. Government securities
- 2. Very flexible: maturities from one day to one year
- 3. Higher yields than purchasing securities outright

<u>U.S. Treasury and Government Agency Securities:</u> Considered the safest investments in the world. The U.S. Government and its agency issue these securities to finance their operations. Maturities range from three months to 30 years, however, the County, per our investment policy, is limited to five-year maturities.

# **Characteristics:**

- Very safe
- 2. Very liquid: can be sold very easily

#### Main Agency issuers:

- 1. Federal Farm Credit Bank (FFCB)
- 2. Federal National Mortgage Association (FNMA)
- 3. Federal Home Loan Bank (FHLB)
- 4. Federal Home Loan Mortgage Corporation (FHLMC)
- 5. Federal Agricultural Mortgage Corporation (FAMC)

<u>Commercial Paper:</u> Per the County's investment policy, must have minimum rating of A1, P1 or F1 from the credit rating agencies.

<u>Supranational Issuer:</u> An international development institution that provides financing, advisory services, or other financial services to the institution's member countries to achieve the overall goal of improving living standards through sustainable economic growth; and is rated in the highest credit rating category by a nationally recognized statistical rating organization.

# **Characteristics:**

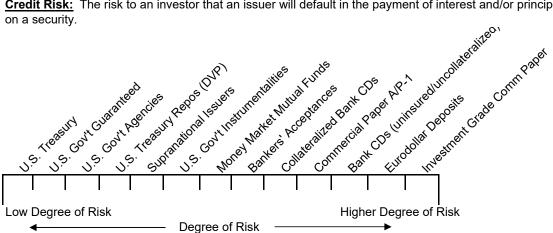
- 1. Very safe
- 2. Can only purchase Supranational Issuers from primary dealers

# Main Agency issuers:

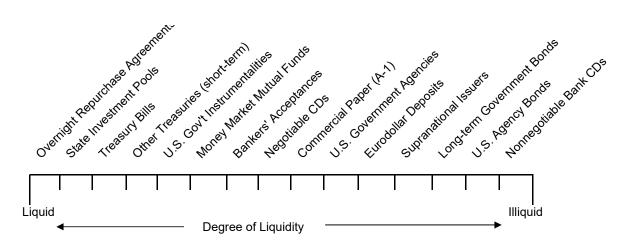
- 1. The World Bank (IBRD)
- 2. The International Finance Corporation (IFC)
- 3. The Inter-American Development Bank (IADB)
- 4. The African Development Bank (AfDB)
- 5. The Asian Development Bank (ADB)

#### **Key Investing Terms**

Credit Risk: The risk to an investor that an issuer will default in the payment of interest and/or principal on a security.



Liquidity: An asset that can be converted easily and quickly into cash.



#### Distribution:

County Executive County Council County Auditor Chief Administrative Officer Office of Public Information **Budget Director**