

Investment Report June 30, 2016

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Department of Finance

Investment Report As of June 30, 2016

Investment Policy:

Howard County, Maryland invests public funds in a manner that will conform to all State of Maryland and County statutes governing the investment of public funds while meeting its daily cash flow demands and providing a return at least equal to the three-month Treasury Bill yield.

Summary of Portfolio Composition:

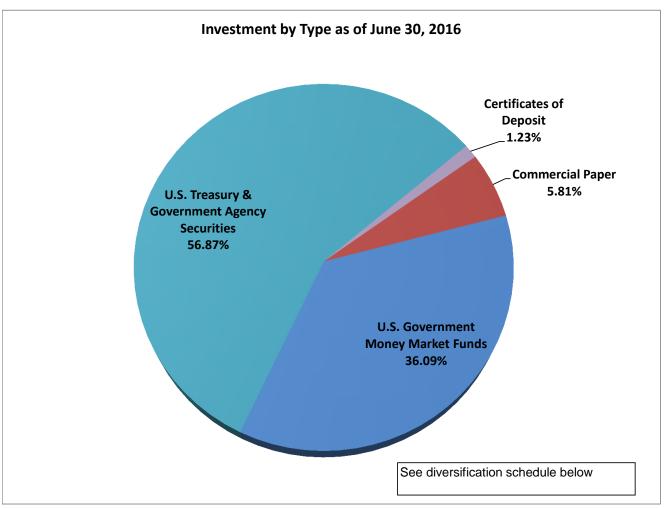
	CURRENT MONTH	PRIOR MONTH
General Fund	\$127,747,462	\$96,829,023
All Other Funds	<u>\$299,681,489</u>	<u>\$294,460,320</u>
Total Portfolio	\$427,428,952	\$391,289,343

The total portfolio balance increased by \$36 million from last month. This increase represents the normal trend as cash received from income taxes distribution from the State. The County did not break any investments this month and never has. The investment allocations as shown on page 2 were consistent with the County Investment Policy.

Analysis:

			WEIGHTED AVERAGE FOR
	CURRENT MONTH	PRIOR MONTH	3 MONTHS ENDING June 30, 2016
Portfolio yield	0.522%	0.484%	0.493%
Three Month Benchmark yield	0.243%	0.262%	0.241%

As of June 30, 2016, the average weighted maturity of the portfolio was 152 days.



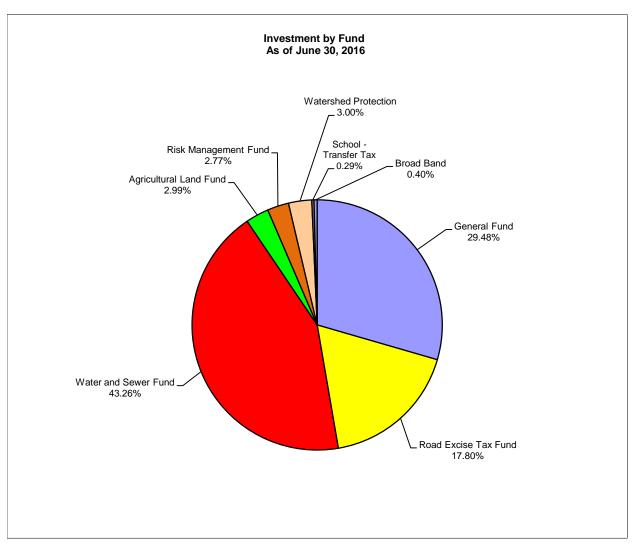
Diversification Levels for Authorized Investments

-	Authorized Percentage	Actual Percentage ⁽²⁾	Actual Amount
U.S. Treasury & Government Agency Securities	90%	56.87%	243,059,174
U.S. Government Money Market Funds	60%	36.09%	154,259,979
Certificates of Deposit	5%	1.23%	5,255,990
Commercial Paper (4)	5%	5.81%	24,853,808
,		100.00%	427,428,952

Diversification Levels for Authorized Brokers

	Actual	Actual
	Percentage (1) & (2)	Amount
Columbia Bank (3)	1.18%	5,045,226
FTN Financial	17.51%	74,854,817
Harbor Bank (3)	0.02%	100,000
UBS Financial Services	5.82%	24,876,250
Ramirez	5.85%	25,000,000
Raymond James Financial	17.99%	76,894,308
Piper Jaffray	5.88%	25,146,000
PNC Bank (3)	0.03%	110,764
Stifel, Nicolaus & Co.	4.67%	19,968,889
Wells Fargo	4.95%	21,172,719
MD Local Government Investment Pool	34.92%	149,251,059
Federated	1.17%	5,008,921
	100.00%	427,428,952
		

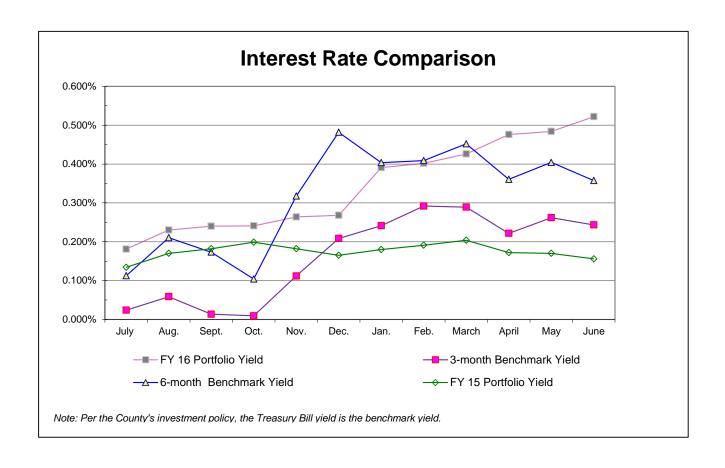
- (1) Actual percentages cannot exceed 40% for any one broker or financial institution at the time of purchase.
- (2) Due to rounding, percentages may not total 100%.
- (3) Certificates of Deposit
- (4) The authorized percentage for Commercial Paper was exceeded this month as the annual low point of the investment balance was reached.

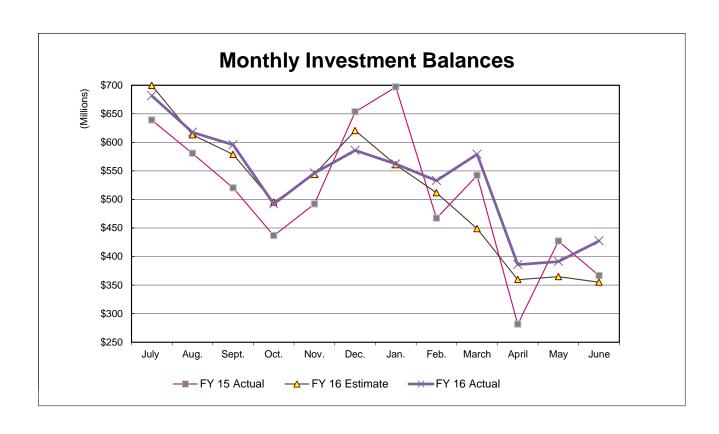


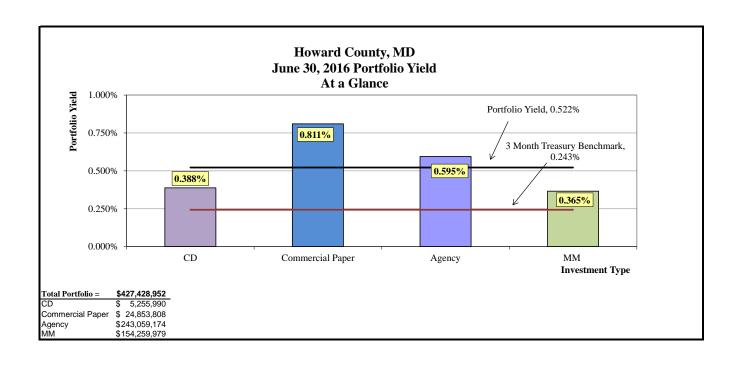
	As	Investment Allocation s of 6/30/2016	Inter	FY 15 rest Income* Actual	 FY 16 rest Income Budget	 FY 16 rest Income* of 6/30/2016
General Fund	\$	126,026,148	\$	424,522	\$ 563,500	\$ 510,961
Road Excise Tax Fund		76,098,462		98,345	200,000	228,833
Water and Sewer Fund		184,909,015		177,128	140,000	318,100
Agricultural Land Fund		12,787,285		21,677	32,598	28,056
Risk Management Fund		11,860,835		11,807	10,000	20,541
Watershed Protection		12,805,891		6,709	20,000	31,759
School - Transfer Tax		1,220,000		1,728	-	7,710
Broad Band		1,721,315		-		995
	\$	427,428,952	\$	741,917	\$ 966,098	\$ 1,146,956

^{*}Reported on a budgetary basis.

Note: Due to rounding, percentages may not total 100%.







Investment Schedule

	Book		Purchase	Term in	Maturity
Туре	Value	Yield	Date	Days	Date
Certificates of Deposit:					
PNC Bank	110,764	0.100%	03/16/16	365	03/16/17
Harbor Bank	100,000	0.200%	07/09/15	365	07/08/16
Columbia Bank	5,000,000	0.400%	08/11/15	365	08/10/16
Columbia Bank	45,226	0.200%	11/25/15	366	11/25/16
Total Certificates of Deposit	5,255,990	0.388%			
Commercial Paper:					
Toyota Motor Credit	14,131,289	0.815%	01/15/16	265	10/06/16
Toyota Motor Credit	10,722,519	0.805%	01/15/16	264	10/05/16
Total Commercial Paper	24,853,808	0.811%			
U.S. Government Money Market Funds:					
Federated Securities	5,008,921	0.230%	Various	_	On Demand
MD Local Govt Investment Pool	149,251,059	0.370%	Various	-	On Demand
Total Money Markets	154,259,979	0.365%			

Investment Schedule (Cont.)						
Security Type	Book Value	Yield	Purchase Date	Call Date	Interest Date	Maturity Date
U.S. Treasury & Government Agency Securities:						
Federal Home Loan Mortgage Corporation	25,146,000	0.141%	07/06/15	-	10/14/16	10/14/16
Federal Home Loan Bank	29,934,317	0.610%	11/25/15	-	05/02/16	11/02/16
Federal Home Loan Bank	19,968,889	0.401%	06/29/16	-	11/16/16	11/16/16
Federal Home Loan Bank	25,000,000	0.750%	01/19/16	-	02/13/17	02/13/17
Federal Home Loan Mortgage Corporation	52,040,500	0.683%	03/01/16	-	02/13/17	02/13/17
Federal Farm Credit Bureau	19,920,500	0.452%	06/28/16	-	05/12/17	05/12/17
Federal National Mortgage Corporation	24,876,250	0.550%	06/22/16	-	05/17/17	05/17/17
Federal Agricultural Mortgage Corporation	25,000,000	0.690%	06/27/16	-	06/27/17	06/27/17
Federal Farm Credit Bureau	21,172,719	0.970%	06/01/16	-	05/16/17	05/16/18
Total U.S. Treasury & Govt Agency Securities	243,059,174	0.595%				
Total Investment Balance (Page 6 & 7)	427,428,952	0.522%				

Portfolio Yield	0.522%
Benchmarks:	
Three-month Treasury Yield	0.243%
Six-month Treasury Yield	0.358%
Money Market Funds Yield	0.365%

1. Certificates of Deposit and Repurchase Agreements

The County can only purchase Certificates of Deposit (CD's) from banks located in the State of Maryland. The banks currently holding CD's for the County are: The Columbia Bank, Harbor Bank, and PNC Bank. The County currently owns repurchase agreements purchased from Cantor Fitzgerald.

All certificates of deposit and repurchase agreements are collateralized at 102% of their cost plus accrued interest or FDIC insured. The collateral is held at Wells Fargo Bank.

2. Social Investing

The County invests in instruments offered by community and minority financial institutions. These financial institutions may not meet all of the criteria listed in the County's Investment Policy as authorized dealers and institutions. These institutions are: The Columbia Bank and Harbor Bank. The County maintains a Certificate of Deposit with PNC Bank so that Landfill operation employees can have access to banking services there.

3. Agricultural Land Preservation Program

The County finances the acquisition of development rights to a parcel of agricultural property by entering into an installment-purchase agreement with the property owner. US Treasury Strips, purchased as part of the county's Agricultural Land Preservation program, will be used to match balloon payments to the property owner. The table below shows the detail information regarding the investment in Stripped Coupon U.S. Treasury Securities.

Maturity	Par Value/1	Original ²	Book Value ³
Date	Balloon Payment	Cost	6/30/2015
2/15/2017	\$ 6,608,200	\$ 4,037,082	\$ 6,079,323
8/15/2017	1,669,000	1,074,602	1,517,184
8/15/2018	759,000	526,928	670,025
2/15/2019	2,160,000	241,035	1,645,162
2/15/2019	2,810,000	313,836	2,141,846
8/15/2019	1,860,000	177,721	1,336,138
2/15/2020	840,000	82,002	584,187
2/15/2020	4,695,000	441,375	3,236,726
8/15/2020	2,275,000	201,816	1,492,851
8/15/2020	7,385,000	735,117	4,932,524
2/15/2021	1,510,000	146,510	969,217
2/15/2021	4,626,000	444,639	2,954,163
8/15/2021	1,115,000	120,697	697,750
8/15/2021	2,580,000	253,144	1,583,843
8/15/2023	3,359,000	362,503	1,796,730
8/15/2023	6,928,000	854,220	3,805,844
2/15/2025	374,000	66,011	210,833
2/15/2025	183,000	27,404	97,292
2/15/2026	3,950,000	560,900	1,945,578
8/15/2026	1,295,000	175,073	604,158
11/15/2027	2,158,000	478,644	1,037,073
Total	\$ 59,139,200	\$ 11,321,261	\$ 39,338,448

¹ Purchase price plus accrued interest at maturity

² Purchase price

³ Purchase price plus accrued interest as of 6/30/15

Types of Investment Instruments

<u>Bankers Acceptances (BA's):</u> Financial transactions involving the import or export of goods. A bank agrees to lend money to an importer to finance the purchase of goods. The bank then sells this agreement to an investor (the County) who receives compensation in the form of interest.

Characteristics:

- 1. Very safe: There has never been a BA failure in their history
- 2. Can only purchase BA's from banks rated A1 or P1
- 3. Three guarantees back this investment:
 - a. Obligation to pay by the importer
 - b. Guarantee from the accepting bank
 - c. The goods themselves
- 4. Maturities less than 180 days
- 5. Generally higher yielding than Repos

Restrictions: The County currently does not purchase Japanese BA's.

<u>Certificates of Deposits:</u> A time deposit with a specific maturity evidenced by a certificate. All deposits held in minority or community banks.

<u>Money Market Funds:</u> Current holdings include the Maryland Local Government Investment Pool (MLGIP) and Federated. MLGIP is designed to provide all local government units of the State an Investment vehicle for the short-term investment of funds. The County's cash in these money market funds is obtainable on demand.

Repurchase Agreement (Repo): An investment contract involving the temporary transfer of ownership of U.S. Government securities between a broker and an investor (the County). A broker agrees to sell U.S. Treasury or Government Agency Securities to the County and agrees to repurchase them at a fixed price on a fixed date. The County receives the original purchase price and compensation in the form of interest on the maturity date.

Characteristics:

- 1. Very safe: only collateralized U.S. Government securities
- 2. Very flexible: maturities from one day to one year
- 3. Higher yields than purchasing securities outright

<u>U.S. Treasury and Government Agency Securities:</u> Considered the safest investments in the world. The U.S. Government and its agency issue these securities to finance their operations. Maturities range from three months to 30 years, however, the County, per our investment policy, is limited to five-year maturities.

Characteristics:

- Verv safe
- 2. Very liquid: can be sold very easily

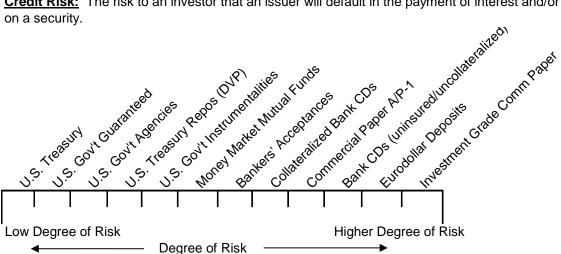
Main Agency issuers:

- 1. Federal Farm Credit Bank (FFCB)
- 2. Federal National Mortgage Association (FNMA)
- 3. Federal Home Loan Bank (FHLB)
- 4. Federal Home Loan Mortgage Corporation (FHLMC)
- 5. Federal Agricultural Mortgage Corporation (FAMC)

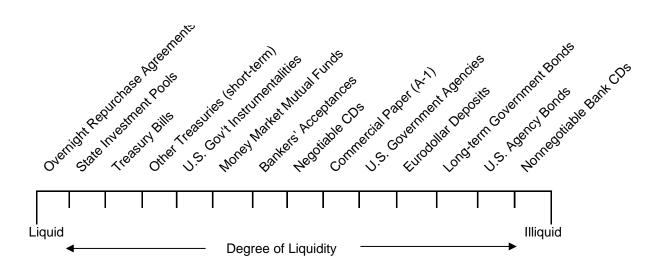
<u>Commercial Paper:</u> Per the County's investment policy, must have minimum rating of A1, P1 or F1 from the credit rating agencies.

Key Investing Terms

Credit Risk: The risk to an investor that an issuer will default in the payment of interest and/or principal on a security.



<u>Liquidity:</u> An asset that can be converted easily and quickly into cash.



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