



MIHU Report

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Department of Housing and Community Development

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PROGRAM SUMMARY

Welcome to the MIHU Monthly Report. The report is posted monthly on the County website at www.howardcountymd.gov/Housing_publications.

The MIHU Program is an inclusionary zoning program that requires developers of new housing in specific zoning districts to sell or rent a portion of the dwelling units to households of moderate income. MIHUs are sold or rented through Howard County Housing at affordable prices and rents. MIHUs are interspersed throughout each development and residents enjoy all the amenities in the community.

A household of moderate income is defined as one whose household income does not exceed 80% of the Howard County median income for purchasers and 60% of the Howard County median income for renters. The Howard County median income for 2019 is \$111,473. All types of dwelling units are available for purchase or rent, from apartment-style dwellings and condominiums, to townhouses and single-family detached dwellings. The purchase price and rental rate for each type of MIHU is calculated according to an affordability formula established by the MIHU regulations. MIHU prices are set twice a year. Applications for the program can be obtained during open enrollment periods at the Howard County Housing office, by calling (410) 313-6318 or online at www.howardcountymd.gov/MIHU_openenrollment. Rental applications are accepted year-round on a first-come, first-serve basis at the rental communities that offer MIHU apartments. Visit our website for a list of participating rental communities.

New MIHU pricing has been calculated for July 1, 2019 – December 31, 2019. Pricing and standards are posted publicly, are available by contacting the office or are available by visiting our website: www.howardcountymd.gov/mihu_developer. Rental rates and participating rental community contact information is also available by phone, email, or on the department website.

In October, three new home sales in Oxford Square, the Exeter Park and River Overlook communities closed; and five MIHU units at Trotters Knoll and Oxford Square, the Exeter Park and The Yards communities were awarded.

This month, outreach efforts included participation in the Master Aging Event hosted by Department of Community Resources and Services on October 19th at Howard Community College, as well as MIHU Homeownership and Rental Information Sessions. Due to increased interest in the MIHU Homeownership Program, a third Homeownership session has been added. A total of 83 candidates attended three MIHU Homeownership sessions and 21 candidates attended the rental session.

Staff met with Making Change in October to discuss new requirements for first-time homebuyer workshops and credit repair workshops for MIHU applicants. Making Change is officially a HUD-approved credit counseling agency now. Beginning January 2020, participants attending our monthly homebuyer workshops will receive a certificate for attending a HUD-approved homebuyer counseling course. This certificate will be acceptable for most mortgage lending products. The Department will update our website and program materials to reflect this change.

Additional MIHU information is available by phone, on the website or by emailing Lisa Wiseman at lwiseman@howardcountymd.gov.

Lisa Wiseman

Chief, Housing Opportunities Programs

MIHU RENTALS

MIHU rental applications are available year-round and offered on a first come, first serve basis at participating communities. Corridor Square is under construction and should begin leasing in the Spring. Phase 2 of The Wexley @ 100 will begin leasing at the end of next year. Rent comparisons and occupancy information is below:

Development	Status	Total Units	On-site MIHUs	On-site LIHUs	Pending	Rented	Market Rent*	MIHU Rent	Difference
Aladdin South	C	39	39		0	39			
Alta at Regency Crest	C	150	15		0	15	\$2373	\$1324	\$1049
Annapolis Junction Town**	C	416	32		16	16	\$2007	\$1505	\$502
Ashbury Courts	C	156	24		0	24	\$1694	\$1324	\$370
Azure Oxford Square	C	248	38		0	38	\$2055	\$1324	\$735
Belmont Station	C	208	32		0	32	\$2007	\$1320	\$687
Brompton House 2**	C	193	9	9	0	18	\$2144	\$1312	\$832
Burgess Mill Station II	C	53	6		0	6	\$1675	\$1343	\$332
Corridor Square	UC	250	38		38	0			
Dartmoor Place	C	258	39		0	39	\$2103	\$1343	\$760
Ellicott Gardens	C	106	103		0	103			
Howard Square Verde II**	C	344	35		0	35	\$1950	\$1324	\$626
Miller's Grant	C	286	29		16	13			
Mission Place	C	366	61		0	61	\$1800	\$1324	\$476
Oakland Place	C	16	2		0	2			
Orchard Meadows	C	150	15		0	15	\$1524	\$1343	\$181
Orchard Park	C	40	4		0	4	\$1924	\$1343	\$581
Parkview at Emerson	C	80	80		0	80			
Penniman Park	C	186	19		0	19	\$1801	\$1343	\$458
Riverwatch I**	C	84	42		0	42			
The Vine	C	283	43		0	43	\$2245	\$1312	\$933
The Wexley @100	UC	394	40		40	0			
Townes at Pine Orchard	C	71	7		0	7	\$2645	\$1296	\$1349
TOTALS		4377	714	9	110	651			

*for 2-bedroom unit-as of July 2019

**alternative compliance approved

Rental Communities with MIHU requirements to be built:

Development	Status	Total Units	On-site MIHU	On-site LIHU Requirement	Pending
Beechcrest	PC	64	33		33
Deep Falls	PC	80	55		55
Riverwatch II	PC	58	33		33
TOTALS		202	121		121

Annual audits of the MIHU rental communities have been completed and all deficiencies have been abated.

MIHU HOMEOWNERSHIP SUMMARY

MIHU Properties Pending Award in October: Oxford Square/Exeter Park (3)

MIHU Buyers Under Contract and Pending Settlement in October: Oxford Square/Exeter Park (2); Oxford Square/The Yard (1); Trotters Knoll (2),

MIHU Developments	Status	Total Units	MIHUs Required	LIHUs Required	Under Contract	Released to Builder	MIHU/LIHU Closed 2007-2018	MIHU/LIHU Closed 2019
Belmont Station	C	110	17	0	0	0	17	0
Delacour at Bluestream	PC	108	34	0	0	0	0	0
Cherry Tree Townhomes	C	110	17	0	0	0	17	0
Dorset Gardens at Bluestream	C	230	44	0	0	16	28	0
Elkridge Crossing Condos**	C	56	18	0	0	4	10	0
Elkridge Crossing Townhomes**	UC	208	19	0	0	1	7	0
Ellicott Crossing	C	154	16	0	0	0	16	0
Fox Hunt Estates	C	32	4	0	0	0	4	0
Foxwood Manor	C	37	5	0	0	0	5	0
Gatherings at Ellicott Mills Condo**	C	127	10	1	0	4	7	0
Gatherings at Jefferson Pl. Condo**	C	135	14	0	0	5	9	0
Guilford Mews	C	26	3	0	0	3	0	0
Howard Square**	C	413	55	0	0	0	51	0
Joseph's Courtyard	C	24	0	1	0	0	1	0
Jones Station	C	22	3	0	0	3	0	0
Laurel Park Station	PC	220	34	0	0	0	0	0
Legacy at Cherry Tree Condo**	C	152	4	3	0	0	7	0
Long Gate Overlook**	PC	79	0	5	0	0	0	0
Magnolia Manor	PC	59	3	0	0	0	0	0
Morris Place**	C	175	28	0	0	24	2	2
Oxford Square/Folly Bridge/Springdale	C	197	31	0	0	2	29	0
Oxford Square/Exeter Park Condos	UC	180	31	0	2	0	15	9
Oxford Square/River Overlook	UC	126	19	0	0	0	6	6
Oxford Square/The Yard	UC	56	9	0	1	0	0	0
Riverwalk	C	58	6	0	0	0	6	0
Shiple's Grant	C	464	21	0	0	0	16	5
Simpson Mill**	C	150	0	5	0	0	5	0
St Charles Woods	PC	22	0	1	0	0	0	0
Trotter's Knoll	UC	77	8	0	2	0	0	1
Waverly Grove	C	30	3	0	0	0	1	2
Village Towns	C	259	23	0	0	2	14	0
TOTALS		4096	479	16	5	64	273	25
** approved alternative compliance								
PC - Pending Construction UC - Under Construction C - Complete								

MIHU TRACKING – RESALES and RELEASES

MIHU homes are perpetually affordable. In other words, once the units are designated as MIHUs, they remain in the program in perpetuity. When a builder requests a priority period for new MIHUs, the Department has 120 days to find eligible buyers to purchase the MIHUs. In the event the Department does not provide an eligible buyer within the priority period, the unit is released to the builder to be sold at market rate. When units are sold at market rate as a non-MIHU, the builder is required to split the net proceeds with the County 50/50. Upon receipt of the net proceeds, the department will execute a release of the unit from the program.

A similar process occurs for MIHU resales. When an MIHU homeowner contacts the Department to request a resale price, a 120-day priority period begins to find an eligible buyer for the home. If the home is not awarded within the priority period, the homeowner may sell the home at market rate as a non-MIHU and split their proceeds with the net proceeds with the County 50/50. The Department continues to update the database and increase marketing efforts to identify income eligible, mortgage ready candidates for new and resale units.

Community	Re-Sales Closed 2013 - YTD 2018	Released from MIHU Program	Re-Sales Closed in 2019	Totals
Belmont Station	1	2	0	3
Cherry Tree Townhomes	1	0	2	3
Dorset Gardens at Bluestream	2	0	0	2
Elkridge Crossing Condo	6	0	0	6
Elkridge Crossing Townhomes	0	1	0	1
Fox Hunt Estates	0	1	0	1
Ellicott Crossing	3	0	1	4
Gatherings at Ellicott Mills	0	1	0	1
Howard Square	1	0	1	2
Legacy at Cherry Tree	2	0	0	2
Oxford Square - Exeter Park	0	0	1	1
Oxford Square - FollyBridge Springdale	0	2	0	2
Riverwalk	1	1	0	2
Shipleys Grant	3	0	0	3
Village Towns	2	0	0	2
Totals	22	8	5	35

MIHU FEE IN LIEU

One method of alternative compliance is a fee-in-lieu option. Developers of single family, detached dwellings may pay a fee-in-lieu instead of providing MIHUs in the following zoning districts: RC, RR, R-ED, R-20, R-12, and R-SC. Developers of age-restricted, planned senior communities, single family attached dwellings in R-H-ED and mixed-use developments in MXD are also eligible for the fee-in-lieu option. Developers contact the Department for an MIHU agreement when they receive a Technically Complete letter from Planning and Zoning.

The County’s Department of Inspections, Licenses and Permits collects the fee in lieu. Our Department is tracking this information to comply with the legislation’s reporting requirements and to determine potential revenue for affordable housing units and programs. The Department has signed fee in lieu agreements for 219 units in 19 developments through October 2019.

Development	Zip Code	Zoning	New Lots	Agreement Signed
Kerger Woods	21043	R-20	4	10/1/19

Section 13.402C(e)(8) of the County Code requires the Department to provide a detailed annual report to the Council of each collection and expenditure of all MIHU fee-in-lieu funds for the prior calendar year by February 1st. Because fee-in-lieu revenues are committed when an MIHU agreement is signed, but not paid until a building permit is issued, the fees from these projects may or may not be collected in the same year that the agreements are signed. This letter was submitted to the County Council on January 17, 2019. The report is posted on the Department’s website at www.howardcountymd.gov.

The Department will continue to use MIHU fee-in-lieu funds for SDLP and Workforce Initiative loans in FY20. In addition, \$400,000 in MIHU fee-in-lieu funds was awarded to 5 local non-profits on July 1st to engage in a continued and collaborative effort to promote the availability of affordable housing options in the County.